

---

**From:** Richard Kahn <[REDACTED]>  
**Sent:** Friday, October 23, 2015 1:54 PM  
**To:** jeffrey E.  
**Subject:** ALGN - karyna stock

Align Technology Inc =ALGN)

= OTC

—Last Trade 09:52 a.m. ET 10/23/2015

=  
\$66.29 + \$5.5100 9.07%  
</=r>

Align =echnology (ALGN <<http://seekingalpha.com/symbol/align>> +8.6%) Q3 results: Revenues: \$207.6M (+9.3%); COGS: \$50.1M (+11.8%); R&D Expense: \$17.8M (+38.0%); SG&A: \$101.8M (+26.1%); Operating Income: \$38M (-26.2%); Net Income: \$27.6M (-27.7%); EPS: \$0.34 (-27.7%); Quick Assets: \$484.8M (+6.6%).

Q4 =uidance: Net Revenues: \$223M - 227.9M; EPS: \$0.50 - 0.53; =lear Aligner shipments: 154.9K - 157.4K.

Richard Kahn  
HBRK Associates Inc.  
575 Lexington =venue 4th Floor  
New York, NY 10022  
[REDACTED]

=