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**From:** Richard Kahn [REDACTED]  
**Sent:** Friday, June 5, 2015 7:05 PM  
**To:** jeffrey E.  
**Subject:** Dock Fenders  
**Attachments:** Dock Fender patterns - June 2, 2015.pdf; Untitled attachment 00233.htm

Leo just picked up 2 samples to bring to you for your review

Overview of Fenders:

C =arine

Package 3 in below email from C =arine - i was able to negotiate 29,000 for 156 fenders / end pieces / bolts / washer and shipping Cost per fender ==76.73

Measurements:

10" W x 5" =9D H x 36" L

total coverage for 156 fenders = 1,560" W x 780" H x 5,616" L

Techno =ubber

Style 11181 - =rey

Measurements:

5" W x 2" H x 12"=L

Cost per Bumper =3D 13.25

in order for us to achieve 36" we will need 3 of =bove one foot fenders in addition in order to =achieve 10" W (of C Marine) we will need double rows =2x)

5616"=Length from C Marine / 12" = 468 1 foot pieces then we must double to =achieve same Width = 936 x 13.25 per fender = 12,402 =ost before end pieces / bolts / washers

questions:

- a) do =ou like style?
- b) is it to firm?
- c) is 2" H enough vs 5" H from C =arine

Hamilton =arine

Style =am-db-75b

attached in bag are two other types of grey colors for your =eview white piece is to give example of larger =ize

Measurements:

4" W x 4" H x 12"=L

Cost per Bumper =3D 24.13

in order for us to achieve 36" we will need 3 of =bove one foot fenders in addition in order to =achieve 10" W (of C Marine) we will need 2.5x rows

5616" Length =rom C Marine / 12" = 468 1 foot pieces then we must multiply by 2.5x =o achieve same Width = 1,170 x 24.13 per bumper = 28,232 cost before end pieces / bolts / =ashers

questions:

- a) do you like style? =nbsp;
- b) is it to firm?
- c) =arlos claims that are for more of a commercial application such as tug =oats

Also for your consideration was that if we proceed with new =attern (first one below) we will only require the following pieces per =arlos If we keep use new pattern C Marine Savings =ould be 156 - 114 fenders = 42 x 176.73 = 7,422.66

Date: June 3, 2015 at 3:16:13 PM EDT

From: Carlos Rodriguez [REDACTED]

Reply-To: Carlos Rodriguez [REDACTED]

To: Richard Kahn [REDACTED]

Subject: Re: Fwd: Dock fender patterns - =une 2, 2015

Greetings =ich.

New pattern going all =he way to end takes 114 pieces and 4 corner pieces.

New =attern going stopping were I recomend 95 pieces and 4 corner =ieces.

Anna will be scaning a =iagram I put together for you.

Thanks

Carlos

On Wednesday, June =, 2015 1:17 PM, Richard Kahn [REDACTED] wrote:

jeffrey likes the first pattern below

can you please run two scenarios for this pattern determining how many feet (pieces) and endcaps we will need for below:

- 1) new pattern below all the way to end including shallow water
- 2) new pattern below stopping where you are recommending

can you please complete this now as i will be meeting with jee at 4pm and would like to review with him this afternoon

thank you

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