
From: Joi Ito [REDACTED]
Sent: Thursday, August 14, 2014 10:20 PM
To: Jeffrey Epstein
Subject: Fwd: SmartThings acquired by Samsung
Attachments: SmartThingsSamsungTop-LevelQAvFinal.docx; Untitled attachment 00004.htm; signature.asc

Begin forwarded message:

From: =/b>Alex Hawkinson [REDACTED]
Subject: SmartThings acquired by =amsung
Date: =/b>August 14, 2014 at =6:19:48 -0600
To: =/b>Alex Hawkinson [REDACTED]

All,

I'm happy and =xcited to tell you that SmartThings is being acquired by =amsung.

Here is a blog =ost from me that covers it which went live 2 minutes ago:
<http://blog.smartthings.com/news/smartthings-update=/smartthings-samsung-open-platform/>

I have also =ttached a top level Q&A in case that is helpful to =ou.

We made the =ecision to join forces with Samsung to help us continue our journey to =ecome the dominant player in the Global Smart Home and Internet of =hings market.

As part of =amsung, SmartThings will run as an independent and standalone business, =etaining its brand and easy and open stance for the entire ecosystem =ncluding customers, developers, and partners.

While staying =ully open, SmartThings will also benefit from the massive scale and =each available through the resources and businesses of =amsung.

We believe that =oupling our market leading platform and ecosystem with the massive =cale and reach of Samsung will enable us to more quickly fulfill on our =ission, to make every home a Smart Home, and bring the benefits of the =oT and smart home to hundreds of millions of consumers.

Most important, I want to say thank you for the role that you played in making this happen. We couldn't have done any of this without our investors, and we are extremely grateful to all of you for supporting us through the first part of this amazing journey.

I'll be in touch in the coming days to say thank you in person, but things are a little crazy right now, and I didn't want to wait to deliver this exciting news and my personal thanks.

Of course this is just the beginning. The entire SmartThings team is looking forward to making the business forward and making it the global success that we all know it can be.

From the bottom of my heart, thank you for all of your help and guidance through the first 2 years and 3 months of our incredible journey! The best is yet to come!

-Alex

Alex Hawkinson

Founder & CEO

SmartThings - the easiest way to turn your home into a smart home

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