

---

**From:** Richard Kahn <[REDACTED]>  
**Sent:** Friday, October 30, 2015 8:42 PM  
**To:** jeffrey E.  
**Cc:** Larry Visoski  
**Subject:** Fwd: TOTAL USVI (Jet Fuel Offer STT USVI)

**Importance:** High

they do not offer fueling in FL  
i will move forward to open account with latest pricing at 2.4172 per gallon

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cell [REDACTED]

Begin forwarded message:

**From:** Francisco MALDONADO SANCHEZ <[REDACTED]>  
**Subject:** RE: TOTAL USVI (Jet Fuel Offer STT USVI)  
**Date:** October 30, 2015 at 4:37:14 PM EDT  
**To:** Richard Kahn <[REDACTED]>  
**Cc:** Larry Visoski <[REDACTED]>, Etienne FRATICELLI <[REDACTED]>, Luis LLADO MARTINEZ <[REDACTED]>

Richard:

I can only offer the service at St. Thomas and Puerto Rico, for the last we will have to check because there are differences in price structure and type of services provided.

Regards,  
Francisco Maldonado  
TOTAL USVI  
Tél [REDACTED]

Fax: (787) 74-6002      &nbsp;      &n=sp;      &nbs=;      =nbsp;      &n=sp;      =mail:

Total Petroleum Puerto Rico Corp.  
City View Plaza Tower # 1  
# 48 Road PR-165  
Suite 803, Guaynabo, PR 00968  
www.total.com.pr

=/div>

Begin forwarded message:

From: =/b>Francisco MALDONADO SANCHEZ =|

Subject: =/b>RE: TOTAL USVI =Jet Fuel Offer STT USVI)

Date: =/b>October 30, 2015 at 4:12:26 PM =DT

To: =/b>Richard Kahn <

Etienne FRATICELLI

Luis LLADO MARTINEZ =|

Dear Mr. =ahn:

Please find =ur final offer, the prices will change every 15 days and a notification =ent to you accordingly. As mentioned, the fueling can only be =one at the South part of the airport or Gates Area. No other services =han fueling is provided. A prepayment or deposit must be submitted and =eliveries will be deducted from it. An account statement would be =ssued so you can know the credit available and replenish it as =ecessary.

May you =ave questions , please do not hesitate in contacting me...

Regards,

Francisco =aldonado  
TOTAL USVI =/span>

Tél : [REDACTED]  
Fax: [REDACTED]      =nbs;      =nbsp;      &n=sp;      =mail:

Total Petroleum =uerto Rico Corp.

City View Plaza Tower # 1

# 48 Road PR-165

Suite 803, Guaynabo, PR 00968

www.total.com.pr <http://www.total.com.pr>

CONFIDENCIALIDAD. Este correo electrónico=(incluyendo sus archivos adjuntos) contiene informaciones que pueden =er confidenciales y privilegiadas. No podra ser utilizado con fines =intintos a la finalidad para la que ha sido enviado. Si usted no es el =estinario del correo electrónico, por favor, bórralo y notifique =l remitente inmediatamente.

CONFIDENTIALITY. This email (including any attachments) contains information which may be confidential and privileged. It may not be used other than for the purpose for which it has been sent. If you are not the intended recipient, please delete it and notify the sender immediately.

From: Francisco MALDONADO SANCHEZ  
Sent: Tuesday, October 13, 2015 10:34 AM  
To: 'Richard Kahn'  
Cc: =arry Visoski  
Subject: RE: TOTAL USVI =Jet Fuel Offer STT USVI)  
Importance: =igh

Mr. =ahn:

This price =tructure is below what is being offered in the market place for General =viation , I can lower the differential but not go to =he final price of \$2.25 you are referring to. Instead =f the \$1.75, I can offer a differential of \$1.289.

Francisco =aldonado  
TOTAL USVI =/span>



&nbs=;      =nbsp;      &n=sp;      =mail:

Total Petroleum =uerto Rico Corp.

City View Plaza Tower # 1

# 48 Road PR-165

Suite 803, Guaynabo, PR 00968

[www.total.com.pr](http://www.total.com.pr/) <<http://www.total.com.pr/>>

CONFIDENCIALIDAD. Este correo electrónico=(incluyendo sus archivos adjuntos) contiene informaciones que pueden =er confidenciales y privilegiadas. No podra ser utilizado con fines =istintos a la finalidad para la que ha sido enviado. Si usted no es el =estinatarario del correo electrónico, por favor, bórralo y notifique =l remitente inmediatamente.

CONFIDENTIALITY. This email (including any attachments) contains information which may be confidential and privileged. It may not be used other than for the purpose for which it was been sent. If you are not the intended recipient, please delete it and notify the sender immediately.

From: Richard Kahn [mailto:[REDACTED]]  
Sent: Tuesday, October 13, 2015 9:58 AM  
To: Francisco MALDONADO SANCHEZ  
Cc: Larry Visoski  
Subject: =wd: TOTAL USVI (Jet Fuel Offer STT USVI)

thank you for your attached pricing

after reviewing i was confused on your differential figure of 1.75

can you please advise what makes up that figure other than transportation?

we were hoping to be in the 2.25 range or total cost

please advise

thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cell [REDACTED]

Begin forwarded message:

From: Francisco MALDONADO SANCHEZ [REDACTED]  
Subject: HBRK Associates Inc. - TOTAL USVI (Jet Fuel Offer TT USVI)

Date: October 13, 2015 at 9:32:05 AM EDT

To: "

Cc: L

Dear Mr. Kahn:

Thanks for approaching us to serve your fuel requirements at St. Thomas USVI Cyril E. King Airport. Below is our PLATT's based offer.

Orders must be prepaid to TOTAL Petroleum USVI by means of certified check. Deliveries can only be performed at the South part of the Airport, by the Gates area.

May you have any question please do not hesitate in contacting me at your earliest convenience..

Regards,

Francisco Aldonado  
TOTAL USVI

Tél

Fax

fra

;

;

;

=mail:

Total Petroleum Puerto Rico Corp.

City View Plaza Tower # 1

# 48 Road PR-165

Suite 803, Guaynabo, PR 00968

[www.total.com.pr](http://www.total.com.pr) <<http://www.total.com.pr/>>

CONFIDENCIALIDAD. Este correo electrónico (incluyendo sus archivos adjuntos) contiene informaciones que pueden ser confidenciales y privilegiadas. No podrá ser utilizado con fines distintos a la finalidad para la que ha sido enviado. Si usted no es el destinatario del correo electrónico, por favor, bórrelo y notifique al remitente inmediatamente.

CONFIDENTIALITY. This email (including any attachments) contains information which may be confidential and privileged. It may not be used other than for the purpose for which it has been sent. If you are not the intended recipient, please delete it and notify the sender immediately.

=