
From: Richard Kahn [REDACTED]
Sent: Tuesday, July 26, 2016 5:20 PM
To: jeffrey E.
Subject: Fwd: Buy VIX options for vol replacement trades

i reviewed trade idea as BAC and others on the street are preparing for a choppy August general big picture thought is that pain trade for short and mid term is higher - per amanda institutional cash at 5.8% is highest since Nov 2001 long term there are concerns about 2017 projected earnings

Spot Vix today per Amanda was 13.00
amanda said that you can adjust Aug 15/21 call spread to Sep 15/21 for .00

if you like trade idea we can fine tune spread numbers and even do for \$0 cost as proposed below: buy Aug 17 call sell Sep 24 call

please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: "Ens, Amanda" [REDACTED]
Subject: Buy VIX options or vol replacement trades
Date: July 26, 2016 at 12:13:18 PM EDT
To: Richard Kahn [REDACTED]

We view buying VIX as all spreads as an attractive alternative to buying SPX or SPY put spreads. Would love to discuss in more detail if you have a few minutes.

TRADE => buy VIX Aug 15 / 21 call spread for \$1.10 or buy VIX Aug 17 call, sell Sep 24 call for \$0 cost (ref =5.30 and 17.50)

The catalysts are abundant enough to make the case to be long vol (Fed, BOJ, EU bank stress test, ...) but the question is how to be long vol with the cheapest amount of premium spent.

1. Current positioning in the VIX =TPs (chart below) suggest that almost all of the \$100m vega that was sold post-Brexit has been bought back. The total amount of vega now stands at long \$180m, a very large number by any standard. Given VIX has its lowest expiry level since July 2014 last week at 11.62 and that the market has rallied 180pts (+9%) in a month, it does make sense to buy some protection and be long some hedges.

2. However, the somewhat crowded positioning in outright long VIX products is making owning vol a very expensive proposition over time. Last week July VIX futures had a roll down of 1pt in just the last 24h of trading before it expired. The estimated roll down over a month is around 2.20 vol point right now, i.e. 14% of the value of the current 1m VIX future. So while the direction is probably correct (long vol), the vehicle being used might not be the most efficient. A very steep term structure should be utilized in a way that benefits a long vol position, not goes against it. VIX calendar roll spreads are one possible answer.

3. In addition, VVIX (implied VIX vol) has risen 0pts in 10 days, reflecting increased demand for outright VIX upside calls (mostly strikes from 20 to 25, thus making VIX skew higher as well). At 91, VVIX is somewhat expensive for this level if VIX futures and it advocates in favor of low premium trades in VIX (hence spreads rather than outright options).

Given the overall picture in the VIX market currently (ETPs long \$180m vega, steep VIX term structure, high VVIX), we favor being long through August call spreads or Aug/Sep calendar call spreads:

- buy Aug 15 / 21 call spread for \$1.10, ref 15.30 (that is half the expected roll down of \$2.20 for being long 1m VIX future over 1 month);

- buy Aug 17 call, sell Sep 24 call for \$0 cost, ref 15.30 and 17.50 (the expected cost to buy back the Sep 24 call when Aug expires should be around \$0.45 if VIX is at the same level as today and the actual cost will depend on market conditions at the time).

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Amanda Ens

Director

Bank of America Merrill Lynch

Merrill Lynch, Pierce, Fenner & Smith Incorporated

One Bryant Park, 5th Floor, New York, NY 10036



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