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**From:** Richard Kahn [REDACTED]  
**Sent:** Tuesday, January 24, 2017 5:00 PM  
**To:** jeffrey E.  
**Subject:** Novamarine

just spoke with alex and he said they cannot do 500k he said that current pricing is close to cost and that we need to see boat to appreciate workmanship and all technology that has gone into it

he inferred that if we raised our 500k bid he probably could get 579k number down another 5% or so please advise  
thank you

Richard Aahn  
HBRK Associates Inc.  
[REDACTED]

On Jan 24, 2017, at 10:15 AM, jeffrey E. <jeevacation@gmail.com> wrote:

tell nova that we think 500k is the right number and that leaves plenty of profit. so hardly an investment. .

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please note

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JEE

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