
From: Kevin Law <[REDACTED]>
Sent: Monday, December 7, 2015 10:02 PM
To: Jeffrey Epstein
Cc: Joe Meli
Subject: KL "factor deal" - confidential
Attachments: Status Report_Dead & Company as of December 7th 2015.xlsx; AEP Detail Projection v6.xlsx

JE,

Per our conversation last week regarding the factoring business, here =s a proposal for you to become our partner in this business alongside the =founder, Joe Meli, who you've met previously with me. The detail be=ow and in the above attachments outlines the structure, how the money is put to work, the expected returns and the =ime frame. Please let us know by weeks end if you'd like to move f=rward and we are happy to answer any questions/concerns in the meantime. &=bsp;Also happy to hop on a plane if this requires a further sit down with Joe. As these deals are happening in real ti=e and we'd be removing another investor for the inventory we have on bro=dway which we discussed, we need to move quickly which I know you have the=ability to do. Please let me know our thoughts.

Regards,

KL

From: Joe Meli <[REDACTED]>
Date: Monday, December 7, 2015 at 4=23 PM
To: Kevin Law <[REDACTED]>
Subject: Follow up

KL,

The following model shows \$30mm investment by=JE. The model assumes a 2 year investment with 22 investable deals over the 2 yr period. The model also assumes we give JE a 8% pref and go 50/=0 on every dollar post. If we only average a 40% return on each deal (which is where we are roughly on GD and know we=will far exceed on Hamilton and Adele), JE roughly \$47mm on \$30mm investme=t.

Attached please find the model that outlines =hese deals and terms and a current status update on a live deal now.

Additionally as d=scussed the following summarizes a few of the more recent transactions and=their results:

1. Coachella

1. We initially funded in February 2015
2. We purcha=ed \$1 million artist passes (1,000 artist passes for \$1,000 per pass)
3. We sold all passes for \$2.2 million (an average price of \$2=200, 220% of purchase price)
4. Event occurred in April 2=15
5. Proceeds from sale were received in May 2015=/-

2. Grateful Dead

1. We initially funded in February 2015
2. We purchased \$1.5 million of tickets (7,500 tickets at an average price of \$200)
3. We sold all tickets for \$4.5 million (an average price of \$600 per ticket, 300% of purchase price)
4. Events occurred 4th of July weekend
5. Proceeds from sale were received in August 2015

6. Dead & Company Tour

1. We initially funded in June 2015
2. We purchased 5 million of tickets (25,000 tickets average price of \$200)
3. To date we have sold 13,000 tickets for \$3.8 million (an average price of \$293, 147% of purchase price)
4. Events occurring between October and December 2015
5. All proceeds to be collected by February 15th (rolling basis, some already received)
6. A summary of the individual dates and results is attached hereto

Please let me know best way to move forward