
From: Vincenzo Iozzo <[REDACTED]>
Sent: Monday, September 28, 2015 10:32 AM
To: jeffrey E.
Subject: Re: Speech at the EU parliament

Thanks for reading it. Noted on sentences, I tend to write overly long ones :/

Cost center: with the exception of anti-fraud and stuff that boosts customers confidence, people buy (defensive) security stuff either because of fear, regulation or because they might lose money/IP otherwise.

=/div>

Market for lemons: for most products it's impossible to tell whether they work or not because it's impossible to fully predict what a new attack will look like. Which means that you cannot really test them

Sent from my iPhone

On Sep 28, 2015, at 18:23, jeffrey E. <jeevacation@gmail.com> <mailto:jeevacation@gmail.com> > wrote:

Security is a cost center for

nearly all organizations and it is also a perfect market for lemons.?? sentences should be simplified<=r>

On Sun, Sep 27, 2015 at 9:30 PM, Vincenzo Iozzo <[REDACTED]> wrote:

Jeffrey,

I'm giving a 15min speech at the EU parliament next week on the regulation of intrusion/surveillance software.

Attached my notes for the talk, if you have time to go through them and have some feedback that would be great. I think you'd be a good example of the target audience. Thank you!

How are things otherwise?

Take care,
Vincenzo

Sent from my iPhone

--

pleas= note

The information contained in this communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for the use of the addressee. It is the property of JEE

Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com <<mailto:jeevacation@gmail.com>> , and destroy this communication and all copies thereof, including all attachments. copyright -all right= reserved

=