
From: Donald Pomeranz <[REDACTED]>
Sent: Tuesday, April 21, 2015 8:30 PM
To: jeffrey E.
Subject: Re:

What I really am looking for is a single buy out price with my willingness to stay with the practice for no more than three years. I want to be done and over with the business end and not concern myself with another buy-in or selling again after two or three years.

I am fully aware that Karyna can easily open her own practice and do exactly what you say for just about the price you predict. I believe that with the licensing changes in the very near future that this kind of scenario will likely occur. The only difference is what good will is worth which you don't seem to think is as valuable as I. You say it can only be measured in hindsight yet all practice valuations and purchase consider good will as valuable in the present not in hindsight.

I also cannot retire and be at all comfortable with a \$400K sale. I may truly be pie in the sky but I would hold out and hope for considerably more when licensing opens up and what will likely be a good number of dentists more willing to practice here given easier licensing.

I have to leave the office now but we can continue this later.

Donald

On Tue, Apr 21, 2015 at 4:15 PM, jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

she is interested to practice down there, she could start her own, for 500k she could furnish her office and buy new equipment. or buy into yours or hers. she is realistic and doesn't think more than two days a week in the beginning is profitable. the suggestion and the ability for you to resell it was to make sure you ultimately got the best price, I would not like it for Karyna to buy it and then sell it for more than she paid and keep the profit, I thought you should have the flexibility,

On Tue, Apr 21, 2015 at 4:12 PM, Donald Pomeranz <[REDACTED]> wrote:

Hah! My very humble apologies. I have been communicating all day with another Jeffrey from the synagogue and wasn't paying attention to Jeff E which might explain my curious responses to you.

I have not given too much thought to the purchase or buy in. We were so far apart that I truly have not thought about this as seriously as I had.

You had mentioned a couple of things that I didn't understand. One thing mentioned was that Karyna was only interested in a couple of years and then I can sell it again. Does Karyna look at this only as the two years of clinical experience that would then allow her to qualify for the New York license and then she would cease working here?

Secondly is she only interested in working two days a week for a six month period?

On Tue, Apr 21, 2015 at 1:00 PM, jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

how can Karyna buy, how much, and for what part,
<div>

On Tue, Apr 21, 2015 at 11:24 AM, Donald Pomeranz <[REDACTED]> wrote:

not sure what you mean so=maybe we should talk shortly.

On Tue, Apr 21, 2015 at 11:06 AM, =effrey E. <jeevacation@gmail.com
<mailto:jeevacation@gmail.com> > wrote:

numnbers? structures

On Tue, Apr 21, 2015 at=11:02 AM, Donald Pomeranz <[REDACTED]>
<[REDACTED]> > wrote:

ABout? Wednesday? or what? =80

<jeevacation@gmail.com</=> wrote:

any thoughts? =A0 progress?

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