
From: Larry Visoski <[REDACTED]>
Sent: Monday, April 24, 2017 11:13 PM
To: jeffrey E.
Subject: Re: G550 training Dave May 1st

From bill Hammond

Larry,

They did not know it was w=th a broker until they emailed the DOM to get the specs for me. = They thought the asking price would be around 20, however they know t=e market is tuff and it "may go for 16 or 17". (Maybe less) The second 12 y=ar inspection and landing overhaul may not be too far off in the distant fu=ure so that should be a factor, all the inspection dates are Listed o= the spec sheet

Sent from my=iPhone

On Apr 24, 2017, at 6:53 PM, jeffrey E. <jeevacation@gmail.com> wrote:

<=div>

did bill hammond get a p=ice for his bbj

On Mon, Apr 24, 2017 at 6:21 PM, Larry Visoski <[REDACTED]> wrote:

Rich
CAE Simuflite offered=G550 initial at \$40k each,.
Here is Contract info;

Brian Laird - CAE
[REDACTED]
=div id="m_-6875807766333343745AppleMailSignature">

Thx
Larry

Sent from my iPhone

On Apr 24, 2017, at 5:34 PM, Richard Kahn <[REDACTED]>
<[REDACTED]> wrote:

just spoke with greg and he said y=u negotiated the best deal possible
list for initial and recurrent is 1=1,000 which he then reduced to 91,000 and then again to

77,500

un=ortunately after 2 phone calls and almost 2 hours on the phone no such luck=/div>

recurrent

can you please send me simuflight contact info as well as they are at 65,750 for initial and
thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022



=/div>

<[redacted]> On Apr 21, 2017, at 9:30 AM, Larry V=soski <[redacted]> wrote:

For Sure,. Definitely worth a try; </=iv>
Try this person first,.
Flight Safety sales rep;&nb=p;
Gulfstream Sales training
Greg Wilford </=iv>



Woody McClendon is my Bell 430 Heli sales rep,, and close acquaintances,, nice guy,, he
understands negotiations and helps me out..



Sent from my iPhone

On Apr 21, 2017, at 8:34 AM, Richard Kahn &=t;r[redacted]
<[redacted]> wrote:

He wants me to give negotiating a shot. Please send me contact info and call
to discuss game plan. Thanks.



Begin forwarded message:

From: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >
Date: April=20, 2017 at 6:44:37 PM EDT
To: Richard Kahn <[REDACTED]> <[REDACTED]> > Subject: Fwd: G550 training

Dave May 1st

make a deal for = three pilots. all recurrent with recurrent 430 for Larry

----- Forwarded message -----

From: Larry [REDACTED]
Date: Thu= Apr 20, 2017 at 6:38 PM
Subject: Re: G550 training Dave May 1st
To: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

initiate class.
All prices quoted from Simuflight or Flight Safety is considering 3 pilots for G550

Simuflight Price is \$40k for G550 Initial class,
Following year, re-Current training is \$25,750

Bell=430 item,

This was Flight Safety quote for me, which included the Bell 430 re-current and
G550 initial, price is \$59,400 which is 550 initial and Bell 430 recurrent,. I would need a G550 recurrent the next year,
which is an additional \$25k.,

Sent from my iPad

On Apr 20, 2017, at 5:44 PM, jeffrey E. <jeevacation@gmail.com
<mailto:jeevacation@gmail.com> > wrote:

it says bell 430?&nb=p; how much was simuflight and what is the price for 3
people

On Thu, Apr= 20, 2017 at 4:32 PM, Larry Visoski <[REDACTED]> wrote:
Jeffrey

"Flight Safety" in Dallas has start date May 1st G550 initial class. Ends May= 23rd,
which includes Check Ride, Advanced Navigation course w/CPDLC, and Synthetic Vision class that includes Sim time using
HUD "Heads Up Display" and EVS "Enhanced Vision System" ops in the Simulator.

Single time event is \$62,100 for Initial.

Dual event which covers 24 month is \$77,500

After Initial training, the following year Recurrent G550 training is \$25,70=

Option

1-Do you want Dave to do Single event Initial for \$62,100
Or
2- the two year program which is G550 Initial and includes Next years Recurrent training total \$77,500

Option 1 or 2 ?

Thx
Larry

Hi Larry,

Congrats on the pending purchase on the G550 and thanks for your email.

We'd like to amend the proposal we sent to you on February 3rd with the following special Two Event prices for 2017:

TWO EVENT AGREEMENT
Gulfstream G550 Initial with G550 Recurrent for the same pilot within 13 months - \$77,500 each pilot
Gulfstream G550 Initial with Bell 430 Recurrent for the same pilot within 13 months - \$59,400 each pilot

As discussed, we don't offer G-V with G550 differences and only offer G550 training in our G550 sims due to safety concerns based on discussions with GA, our customer advisory boards and customers. The prices above will cover the "type specific" G550 and Bell 430 training.

Please let me and/or Woody know if you have any questions. We look forward to being of service.

All the best,
Greg

Sent from my iPad

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