
From: Larry <lvjet@aol.com>
Sent: Thursday, July 13, 2017 3:25 PM
To: Je vacation
Subject: Fwd: BBJ

Counter from Josh ref BBJ

Begin forwarded message:

From: Josh Mesinger <josh@jetsales.com <mailto:jsh@jetsales.com>>
Date: July 13, 2017 at=11:08:34 AM EDT
To: Larry Visoski <lvjet@aol.com <mailto:lvjet@aol.com>>
Cc: Jay Mesinger <jay@jetsales.com>
Subject: RE: BBJ </=>

Larry,

Thank you for your offer on the BBJ. We h=ve discussed it with the seller and they have authorized the following two o=tions as their counteroffer:

- 1) \$20.5M plu= his G-IV
- 2) \$22.5M and no trade-in

We hope that one of these two options will be ac=eptable. I know that you have been using the Royal Jet BBJ as a bench=ark for values, however, there are significant differences in the two aircr=ft and their respective values. No other BBJs available for sale in t=e world check all of the boxes that ours does.

<=pan> - Delivered with a fresh C1 Check inspection and all associated due li=t items
- 7 Aux Tanks (the RJ aircraft has 5)
<=pan> - U.S. based and registered making the ease of entry into service and a=quisition significantly easier and less expensive
- FANS 1=CPDLC, TCAS 7.1 and ADS-B Out (being installed during the C1 inspection at t=e seller's cost)
- Good interior cosmetics with a 16 passe=ger VIP configuration including a stateroom with a large lav and shower and=a guest bedroom with two beds, extensive interior baggage/storage and a lar=e galley

Let me know if you have questions=about the aircraft or need any additional information that we can provide a= you consider this great options. Best, Josh

<=r>Josh Mesinger, Vice President

Mesinger Jet Sales

3025 47th St., Suite D2, Boulder, CO 80301

Off=ce: +1 303-444-6766, eFax: +1 303-531-4196

Cell: +1 303-588=0758, josh@jetsales.com <mailto:josh@jetsales.com> =nbsp;

Website: www.jetsales.com <<http://www.jetsales.com>>
A Legacy Of Aviation Innovation

-----Original Message-----

From:=Larry Visoski [mailto:lvjet@aol.com]
Sent: Wednesday, July 12, 2017 7:42 AM
To: J=sh Mesinger <josh@jetsales.com <mailto:josh@jetsales.com>>;
Subject: Re: BBJ

Thx J=sh

it makes little difference to Mr. Epstein what "value" t=e GIV has to your seller, that is his offer and he believes the marke= for BBJ's of your vintage is \$17M, he won't raise it.

Keep me posted

Thx
=span>Larry

Sent from my iPhone
=span>

On Jul 11, 2017, at 10:57 P=, Josh Mesinger <[<=a>](mailto:josh@jetsales.com)> wrote:
<mailto:josh@jetsales.com>

Thanks for your email. I w=ll discuss with the seller. I don't see

this working at a \$4M value for your aircraft, but I'll=see what

interest t=ey have and at what fmv level. Josh

Josh=Mesinger, Vice President

<=pan>Mesinger Jet Sales

3025 47th St., Suite D2, Boulder, CO 80301

Work: 303-444-6766, Mobile: 303-588-0758, eFax: +1-303-531-4196

josh@jetsales.com, www.jetsales.com <http://www.jetsales.com>

lvjet@aol.com> wrote:

<=blockquote>

Mr. Epstein has authorized an offer of \$15M plus his GIV. I checked comps and it appears \$4M or a little more is value. We can close quickly, at this price. As you know we are looking at another BBJ, so if your client wants to sell. I would advise moving quickly, I'm sure you have discovered that there are extremely few real buyers out there.

<=blockquote>

Best,

Larry

Sent from my iPhone

=