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**From:** Larry <lvjet@aol.com>  
**Sent:** Thursday, July 13, 2017 3:25 PM  
**To:** Je vacation  
**Subject:** Fwd: BBJ

Counter from Josh ref BBJ

Begin forwarded message:

From: Josh Mesinger <josh@jetsales.com <mailto:j=sh@jetsales.com> >  
Date: July 13, 2017 at=11:08:34 AM EDT  
To: Larry Visoski <lvjet@aol.com <mailto:lvjet@aol=com> >  
Cc: Jay Mesinger <jay@jetsales.com>  
Subject: RE: BBJ </=>

Larry,

Thank you for your offer on the BBJ. We h=ve discussed it with the seller and they have authorized the following two o=tions as their counteroffer:

- 1) \$20.5M plu= his G-IV
- 2) \$22.5M and no trade-in

We hope that one of these two options will be ac=eptable. I know that you have been using the Royal Jet BBJ as a bench=ark for values, however, there are significant differences in the two aircr=ft and their respective values. No other BBJs available for sale in t=e world check all of the boxes that ours does.

<=pan> - Delivered with a fresh C1 Check inspection and all associated due li=t items  
- 7 Aux Tanks (the RJ aircraft has 5)  
<=pan> - U.S. based and registered making the ease of entry into service and a=quisition significantly easier and less expensive  
- FANS 1=CPDLC, TCAS 7.1 and ADS-B Out (being installed during the C1 inspection at t=e seller's cost)  
- Good interior cosmetics with a 16 passe=ger VIP configuration including a stateroom with a large lav and shower and=a guest bedroom with two beds, extensive interior baggage/storage and a lar=e galley

Let me know if you have questions=about the aircraft or need any additional information that we can provide a= you consider this great options. Best, Josh

<=r>Josh Mesinger, Vice President  
Mesinger Jet Sales  
3025 47th St., Suite D2, Boulder, CO 80301  
Off=ce: +1 303-444-6766, eFax: +1 303-531-4196  
Cell: +1 303-588=0758, josh@jetsales.com <mailto:josh@jetsales.com> =nbsp;

Website: [www=jetsales.com](http://www.jetsales.com) <<http://www.jetsales.com>>  
A Legacy Of Aviation Innovation

-----Original Message-----

From: Larry Visoski [<mailto:lvjet@aol.com>] <=span>  
Sent: Wednesday, July 12, 2017 7:42 AM  
To: J=sh Mesinger <[josh@jetsales.com](mailto:josh@jetsales.com) <<mailto:josh@jetsales.com>> &=t;  
Subject: Re: BBJ

Thx J=sh

it makes little difference to Mr. Epstein what "value" t=e GIV has to your seller, that is his offer and he believes the marke= for BBJ's of your vintage is \$17M, he won't raise it.

Keep me posted

Thx  
=span>Larry

Sent from my iPhone  
=span>

On Jul 11, 2017, at 10:57 P=, Josh Mesinger <[josh@jetsales.com](mailto:josh@jetsales.com)<=a>> wrote:  
<<mailto:josh@jetsales.com>>

Thanks for your email. I w=ll discuss with the seller. I don't see

this working at a \$4M value for your aircraft, but I'll=see what

interest t=ey have and at what fmv level. Josh

Josh=Mesinger, Vice President

<=pan>Mesinger Jet Sales

3025 47th St., Suite D2, Boulder, CO 80301

Work: 303-444-6766, Mobile: 303-588-0758, eFax: +1-=03-531-4196

josh@jetsales.com, www.jetsales.com <<http://www.jetsales.com>>

lvjet@aol.com> wrote:

<=blockquote>

Mr. Epstein has authorized an offer of \$15M plus his GIV. I checked comps and it appears \$4M or a little more is value. We can close quickly, at this price. As you know we are looking at another BBJ, so if your client wants to sell. I would advise moving quickly, I'm sure you have discovered that there are extremely few real buyers out there.

<=blockquote>

Best,<=span>

Larry

Sent from my iPhone

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