
From: Richard Kahn <richardkahn12@gmail.com>
Sent: Friday, April 29, 2011 7:30 PM
To: Jeffrey Epstein
Cc: Rich Barnett
Subject: Siemens SCU Panel Upgrade

Rich and I just received the last piece of information from Sawyers =egarding SCU panel upgrade.

The cost breakdown is as follows:

Siemens - SCU Panel \$70,179.50 (a)
Sawyers -Cat 6 Wiring \$4,325.00 (b)

Total Cost \$74,504.50

(a) Total project will take 4-5 weeks including design and installation. =Price includes a 3% discount I was able to obtain if we prepay 50% of =ob. In addition we will not pay sales tax if we file Form St-124 for =apital improvement.
(b) Wiring should take 2 days

Rich, Scott and myself are all recommending the Cat 6 upgrade from our =existing RS-485 wiring which will enable us to work with Control 4, =avant or any other vendor you choose. Other value includes =opportunities to expand other wired network services at the house.

Do we have your approval to proceed?

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