
From: Richard Kahn <[REDACTED]>
Sent: Monday, March 20, 2017 5:51 PM
To: jeffrey E.
Subject: Fwd: Braque | Update

christies is currently at 4.5mm guarantee and is proposing a =0/30 split as compared to 80/20 we proposed up to 7mm sotheby's is at 3.5mm guarantee and is proposing the same =0/30 split

heather thinks chrisities deal is better and would in best =ase only be able to get sotheby's up to 4mm guarantee she is comfortable moving forward with christies

shall i counter =hristies 70/30 with 75/25 or accept as is as christies would like to =inalize this today please advise thank you

Richard =ahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: =/>"[REDACTED]" <[REDACTED]>
Subject: =/>Re: Braque | =pdate
Date: =/>March 20, 2017 at 12:34:12 PM =DT
To: =/>Richard Kahn <[REDACTED]>

Dear Richard,

We have \$4.5m net to you with 70/30 split from \$6m. =nbsp;Please confirm and we will send paperwork asap.

Best,
Sharon

On Mar 20, 2017, at 9:59 AM, Richard Kahn <[REDACTED]> wrote:

i am free all day
please call me
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

On Mar 17, 2017, at 5:14 PM, [REDACTED] <[REDACTED]> =rote:

Dear Richard,

Thank you =or your email. If you have a moment can you call me on my cell =[REDACTED].

Best wishes,

[REDACTED]

From: =ichard Kahn [mailto:[REDACTED]]
Sent: Friday, March 17, 2017 4:45 PM
To: [REDACTED] <[REDACTED]>
Subject: Re: Braque | Update

The \$4.5 million is acceptable =or the guarantee if the overage is divided as follows:

80/20 up to 7 million and then =0/30 above 7 million

Please let me know if =cceptable

Thank you

=

Richard=Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

On Mar 16, 2017, at 10:38 PM, =im, Sharon <[REDACTED]>
<mailto:[REDACTED]>> wrote:

Dear Richard,

Thank you for your call =oday. We are in the process of securing a guarantee for =effrey's Braque. We greatly appreciate your exclusivity =nd are close to securing your guarantee, however at \$4.5m.

Regarding clarity of timeline, we =o to press with our May 15th Evening Sale catalogue April 7. We =ave already started our scholarly note with comparative images for a =ix page spread in our catalogue.

We are pushing to expedite the =erms and contract as we do not want to delay this further. In =rder to secure best financials for you we do require laser focus and =ime but I have noted your expiration to deliver before opening to the competition. I hope to update you tomorrow but ask that we have a =ew more days to finalize.

Please do not hesitate to contact me with any questions and speak tomorrow.

With best wishes,

[REDACTED]

[REDACTED] | International Director | Impressionist & Modern Art

CHRISTIE'S | 20 Rockefeller Plaza | New York, NY 10020

tel [REDACTED] | fax [REDACTED] | e-mail [REDACTED]

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Visit www.christies.com <<http://www.christies.com>> to explore special multi-media sale promotions, browse our illustrated catalogues and leave absentee bids through LotFinder(R), Christie's online search engine, and register for Internet bidding with Christie's Live(TM).

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