
From: Richard Kahn <[REDACTED]>
Sent: Friday, August 11, 2017 5:40 PM
To: jeffrey E.
Subject: NYC Desk - Christies

please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

Begin forwarded message:

From: =/b>"Igelbrink, Anne" <[REDACTED]>
Subject: =/b>RE: Update
Date: =/b>August 11, 2017 at 10:04:56 AM =DT
To: =/b>Richard Kahn <[REDACTED]>

Rich

Will do, but just want =o make sure I understand Mr. Epstein's priorities. Is it most =important that he sells the desk by the end of the year or would he =rather wait if there is a better sale or opportunity in early 2018 for =im to realize a potentially higher price?

We have a single owner =ollection sale this October of largely French furniture which includes = similar desk. It is by a different maker but the form and decoration =will appeal to the same client base. The reception and interest on =hat desk will be a good barometer and also could flush out new =rospective buyers for Mr. Epstein's desk for us to pursue for =potential private sale.

The head of the Paris =urniture department will be here in New York next week and I will speak =o him about his thoughts of offering the desk either there or in =ondon.

Anne

From: Richard Kahn [mailto: [REDACTED]]
Sent: Thursday, August 10, 2017 :=:00 PM
To: Igelbrink, Anne < [REDACTED]>
Subject: Re: Update

please keep us updated on October sale
thank you
 &=bsp;

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, =Y 10022
tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

On Aug 4, 2017, at =:59 PM, Igelbrink, Anne < [REDACTED]>
<mailto: [REDACTED]> > wrote:

I am happy to discuss =hat with my European colleagues. I know some are currently on holiday =o I may not be able to get an immediate response.

We have a sale this October in New York =ut it has more of a concentration of English furniture. If we were to =ell the desk in New York, I'd rather wait until we had a critical mass =f good French furniture so that Mr Epstein's desk would get the best =xposure.

Anne

Sent from my =Phone

On Aug 4, 2017, =t 12:45 PM, Richard Kahn < [REDACTED]>
<mailto: [REDACTED]> > wrote:

should we consider a london sale
please advise what is upcoming on calendar
thanks

Richard Kahn
HBRK Associates Inc.
575 =exington Avenue 4th Floor

New York, NY 10022

tel: [REDACTED]
fax: [REDACTED]
cel: [REDACTED]

On Jul 21, 2017, at :=26 PM, Igelbrink, Anne <[REDACTED]>
<mailto:[REDACTED]> wrote:

Richard

Still working on it but everything really slows down in July =nd August with clients and colleagues on vacation, particularly in =urope. However, I wanted to reassure you that it is still very much on =y mind.

Anne

Sent from my iPhone

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