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**From:** Barry J. Cohen <[REDACTED]>  
**Sent:** Monday, August 7, 2017 7:35 PM  
**To:** jeffrey E.  
**Subject:** RE: FW: Honeywell APU Maintenance Plan (MSP)

yup

From: jeffrey E. [mailto:jeevacation@gmail.com]  
Sent: Monday, August 07, 2017 3:34 PM  
To: Barry J. Cohen <BCohen@elysllc.com>  
Subject: Re: FW: Honeywell APU Maintenance Plan (MSP)

exactly , take it

On Mon, Aug 7, 2017 at 3:29 PM, Barry J. Cohen <[REDACTED]> wrote:

FYI

From: Tom Mitchell [mailto:[REDACTED]]  
Sent: Monday, August 07, 2017 2:55 PM  
To: Barry J. Cohen <[REDACTED]>; John Castrucci  
<[REDACTED]>  
Cc: Lee Rohde <[REDACTED]>; Laurie Nutter  
<[REDACTED]>  
Subject: Honeywell APU Maintenance Plan (MSP)

Hi Barry and John,

The Honeywell Auxiliary Power Unit (APU), which you probably know is a mini-turbine engine, has a similar maintenance program as Rolls Royce. The name of the program is "MSP" which stands for Maintenance Service Plan. MSP has mirrored most other programs including Rolls Royce. I have listed bullet items for you to consider and will of course be happy to answer additional questions you might have.

\* The current Buy-In for this APU is \$60,000 which includes a 20% discount being offered by Honeywell.

- \* MSP essentially covers all the labor and parts costs required of an APU during a shop visit (shop visit = equals major disassembly) along with a rental APU.
- \* The current (basic) MSP cost is \$100.62/hour and subject to an annual CPI escalator.
- \* MSP Gold adds removal and installation labor coverage plus routine inspections for an additional \$13.56/hour. (MSP Gold = \$114.18/hour)
- \* MSP Gold plus Logistical Support adds road trip logistical support coverage for an additional \$6.19/hour.  
MSP Gold with Logistical support = \$120.37/hour

General information:

- \* If APU utilization stayed consistent with the GV, it would generate approximately ½ hour use for every flight hour.
- \* The APU is "on-condition" meaning its performance is monitored to require a shop visit.
- \* Historically, APUs do require shop visits between 2,500 hours and 4,000 hours due to normal wear and tear.
- \* The cost of a normal shop visit would vary from \$150, 000 - \$450,000.
- \* Unscheduled APU failures can occur and repair costs tend to run \$200,000 - \$850,000 (maximum but not common).

Regards,

Tom

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please note

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