
From: Richard Kahn [REDACTED]
Sent: Thursday, May 28, 2015 8:35 PM
To: jeffrey E.
Subject: Fwd: Little St James Fender quote

i would need you to pick a few different styles you like before i called vendor for prices

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

Date: May 28, 2015 at 4:31:51 PM EDT

Subject: Re: Little St James Fender quote

From: "jeffrey E." <jeevacation@gmail.com>

To: Richard Kahn [REDACTED]

pricing?

On Thu, May 28, 2015 at 4:26 PM, Richard Kahn [REDACTED] wrote:

some ideas i found online..

http://www.pbsboatstore.com/Dock-Edge-1150-F.htm?feed=Froogle&gclid=CjwKEAju-ZqrBRDt_KjhjcbzhHISJAAIRGvIUUV8HgCjhUGEbZRHRaodnn3QVn=K7uYoflGUuUqg88hoCPvzw_wcB

<http://www.duramaxmarine.com/impact-bumper.htm>
<=blockquote>

<http://technorubberindustries.com/techno.pdf>

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

Begin forwarded message:

Date: May 28, 2015 at 2:29:29 PM EDT

Subject: Re: Little St James

From: "jeffrey E." <jeevacation@gmail.com>

To: Richard Kahn

how much are tandrad fenders strips I cant imagine very expensive.

On Thu, May 28, 2015 at 12:33 PM, Richard Kahn wrote:

i was able to negotiate michael's price of 30,593.90 to 29,000 for 156 grey
bumpers (approx 5% discount)

other costs:

shipping from Wisconsin to Miami FL 1,500
tropical shipping to STT 500
total cost added to STT 31,000

i included 2-27-2015 email that showed custom colors were more expensive
than standard black or the extra whites we originally bought

the color that Carlos picked was SW 6250 Granite Peak
<https://www.sherwin-williams.com/homeowners/color/find-and-expl-re-colors/paint-colors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0>

estimated manufacturing time is 8 weeks plus 2 weeks from Wisconsin to FL
and then STT (total 10 weeks)

projected arrival on LSJ: August 10th

please confirm color and price are =k
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, NY 10022
tel =a href="tel:[REDACTED] value="[REDACTED]" target="_blank"

=lass=""

fax
cel

----- Forwarded message -----

From: Michael = [REDACTED]
Date: =ri, Feb 27, 2015 at 8:57 AM
Subject: Re: LSJE, LLC - =ebruary 25, 2015
To: Daphne Wallace [REDACTED]
Cc: ann rodriguez =lt[REDACTED]

Hi Daphne, Rich, =arlos

=nbsp;I called the plant to see about production on your =equests... Let me first tell you that any custom orders for any =olors takes a stander 4 to 6 weeks.. The process goes this =ay.... first we have to meet our standard production of Black =umpers for our distr: and our dealers.. once that is done we now can =ake time to set up the injection machine, for white..... We have =o order out the color from our resin foam company, that takes a week to =et sometimes longer, It takes about half day to change over black to =hite.. We waste about 3//4 of a drum of resin used to flush, that =ost is passed on to you, labor and material used. A 400.00 charge per =ustom color... The resin has to be blended with U/V additives for =ellowing we spray in a TOP U/V paint that bonds to the urethane =esin once injected into the mold....This is a pain staking =rocess. With all that invoked we normally tell our customers 4 to = weeks.

Your new order is for 136 ea =nbsp;DU-5F (White) The bumpers that Carlos received =ere bumpers left in stock from our previous custom order, held for one =ear, for back ups for our clients, then they are sold. The price =f 135.00 was a discounted price normally our black line sells to =ealers for 154.75 ea custom colors for =86.95 ea FOB Milwaukee, Wisconsin.... We will not do =ustom orders lest then one drum of resin/catalyst which =s 1,000 Lbs apprx: 65 large =umpers...

Please be specific =n your ordered amounts and if you want to have back ups at our =ocation. All back up bumpers will be charged to you at the same price =s your order amount.. Held at our company.

A 50% deposit on your order is requested =o start. The balance plus shipping to Tropical will be paid at =ime of shipping your complete order.
Once you have =igured out the quintiles if its different then 136 ea I will get =ou a cost on what the shipping will be.

136 ea =nbsp;x 186.95 = =5,425.20
Custom Charge =nbsp; 400.00 + 400.00
Total less shipping =nbsp; 25,800.00

Michael J Celoni
Pres:
C Marie Products
Milwaukee, WI
Clearwater, =L

Begin forwarded message:

Subject: =/b>Fwd: Little St James =ender quote

From: =/b>Carlos Rodriguez [REDACTED]

Date: =/b>May 28, 2015 at 8:38:12 AM EDT

To: =/b>Ann Rodriquez [REDACTED] Richard Kahn

Sent from my iPhone

Begin forwarded message:

From: Michael C [REDACTED]
Date: May 28, 2015 at 8:06:17 AM AST
To: Carlos Rodriguez <rodz7712@yahoo.com>
Subject: Re: Little St James Fender =uote

Good Morning =arlos

Terms: Per your request on May =0th....

Cost: Custom Color (Gray) Per your =ompanies color choice (Little Saint

James Island) SW-6250 =ranite Peak

Custom Color Change: 400.00

29,164.20

156 ea DU-5F =nbsp;Large Flat Bumper 186.95 ea x 156 ea =nbsp; =

=nbsp;779.70

6 ea DU-5C =nbsp;Large Outside Corner 129.95 x 6 =a =

500 ea 1/2 " x 4" Stainless Steel =olts 1.20 ea x 500 = =nbsp; 600.00

500 ea (SAE) tapered =nbsp;Stainless Steel Washers .10 x 500 = =nbsp;

50.00

Total less shipping FOB =nbsp;Concord, MI Manufacturing Plant

=nbsp;30,593.90

Carlos I am not sure if you have your own = Shipping Freight Company)

So I will price shipping =o your location, please provide an address =o

Ship to.....

=div class="">

We =ill keep on hand the Top Coat U/V coating SW-6250 at our =lant. We

=nbsp;normally make more then what is needed....just incase we =eed more

bumpers for =ou location.

Payment Terms: 50% due on order.....=.Balance: plus shipping due before

=nbsp; =hipment is shipped.. Wire transfer between our banks

=nbsp; =nbsp; is recommended.

Thank You

Michael J Celoni
Pres:
C Marine Products
Milwaukee, WI
Clearwater, =L

On Thu, May 21, 2015 at 11:39 AM, Carlos Rodriguez =span dir="ltr" class=""> > wrote:

Thank you very much Michael

Sent from my iPhone

On May 21, 2015, at 9:47 AM, Michael C > wrote:

Carlos I have sent a message to the plant, to see what time frame we are looking at for the custom run of our custom color.. I will let you know as soon as I do. I will follow up with pricing later today or tonight

very busy here. Mike

On Wed, May 20, 2015 at 9:00 AM, Michael C <[REDACTED]>
<mailto:[REDACTED]> wrote:

Carlos Good to hear from you... I will get back to you later, thank you and have a great day.. You know I will have to come down to your location just to see how the bumpers look after you put them on. Michael

On Wed, May 20, 2015 at 8:41 AM, Carlos Rodriguez <[REDACTED]>
[REDACTED] wrote:

Greetings Michael C. We would like a quote for 156 grey large fenders Sherwin Williams color number: W6250 granite peak. Also 6 large corner pieces.
Thank you

Carlos Rodriguez
[REDACTED]

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please note

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