
From: Richard Kahn [REDACTED]
Sent: Tuesday, January 26, 2016 8:24 PM
To: jeffrey E.
Subject: RR EWB Ghost - NYC

please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: =/b>Rupert Adams [REDACTED]
Subject: =/b>Re: maybach has =000 miles
Date: =/b>January 26, 2016 at 3:18:07 PM =ST
To: =/b>Richard Kahn [REDACTED]

Hi Richard,

As ever, good talking to =ou on the phone a moment ago. I have summarised our conversation =elow:

Rolls-Royce are willing to offer an extra \$20,000 support for =he Ghost so long as at least \$10,000 is financed through Rolls-Royce =inancial services. The interest rate will be 1.99% (tier 1 credit) and =he loan can be settled after 3 payments. Settling the loan is a very =imple procedure and I will help do this for you.

Ghost EWB - \$340,000
Maybach - \$140,000

Net balance \$200,000 + tax and =egistration.

Please let me know your thoughts,

Rupert

Rupert Adams
Bentley, Lamborghini & Bugatti Sales Specialist

Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019



manhattanmotorcars.com

On 25 January 2016 at 19:31, Richard Kahn <[REDACTED]> wrote:

ok
thank you

From: Rupert Adams <[REDACTED]>
Date: Monday, January 25, 2016 at 6:41 PM
To: Richard Kahn <[REDACTED]>
Subject: Re: maybach has 1000 miles

Hi Richard,

I haven't forgotten about you!

I am working through a proposal for you and will be in touch tomorrow with more details. I'm just getting a few things lined up with Rolls-Royce USA.

I will be in touch,

Rupert

Rupert Adams

Bentley, Lamborghini & Bugatti Sales Specialist

Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019

manhattanmotorcars.com

On 7 January 2016 at 09:50, Rupert Adams <[REDACTED]> wrote:

Hi Richard,

Good talking to you yesterday afternoon.

I have looked at the 2013 car in Miami you mentioned. I really don't think we are comparing apples with apples but that said I wanted to justify our car. The specifications of Rolls-Royce are normally so unique it is difficult to compare two cars as they are rarely the same.

1. Ghost was completely re-engineered over the 15 model as the Series II. The main differences are visual and under the body:

2. Rear suspension and axle system was totally re-engineered to be more comfortable, quieter and stable.

3. Navigation and info-tainment system was upgraded from a rather clunky system to a totally up-to-date system which is so easy and intuitive to use.

4. Gearbox was upgraded to include shift patterns linked to the GPS, meaning the car knows the road type and what's approaching to make the driving experience as smooth as possible.

The body of the car is sleeker and has a more rounded profile. There were many other minor changes under the car's skin too which have made the Ghost series II a more complete car, which in turn has made the values of Series I cars drop.

The very best I can get our car to is \$360,000 and top the warranty up to 10/31/2019. The warranty alone is worth thousand's. I hope you choose to do business with us here at Manhattan Motorcars.

Look forward to hearing from you,

Rupert

Rupert Adams
Sales Specialist

Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019

manhattanmotorcars.com
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On Tue, Jan 5, 2016 at 11:39 AM, Richard Kahn [REDACTED] wrote:

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

Begin forwarded message:

From: [REDACTED]
Subject: [REDACTED] Message from [REDACTED] MBT_C253
Date: [REDACTED] January 5, 2016 at 11:20:47 AM [REDACTED] ST
To: [REDACTED]
Reply-To: [REDACTED]

11