
From: Erika Kellerhals [REDACTED]
Sent: Friday, October 16, 2015 11:18 AM
To: jeffrey E.
Subject: Re:

I know – I told her the beaches are awful with the exception of the one where the house is, you want us to take it with no idea whether it can be developed, no idea if there are environmental conditions that we need to worry about, etc. She doesn't have anything.

I'll call her this morning.

Erika A. Kellerhals

</=iv>

Member

Kellerhals Ferguson Kroblin PLLC



<=pan style="color: black; font-family: Garamond, serif; ">Fax: 8 [REDACTED] <=span><=span>

email: [REDACTED]

<=iv>

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From: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >
Date: Friday, October 16, 2015 7:15 AM
To: Erika Kellerhals <[REDACTED]> <mailto:[REDACTED]> >
Subject: Re: [REDACTED]

there is no where to build a house like Branson's no deep dock. etc. ask her if the guy came for thanksgiving is that too late? if you can get him to 14 cash, as is. no conditions. ?

On Fri, Oct 16, 2015 at 7:00 AM, Erika Kellerhals <[REDACTED].com> > wrote:

Yes.
<div>She says she has a cash offer of \$21M – which begs the question why did she come back and see what you want to do. She offered again to give my buyer a tour of the property by land, sea and air. I told her that it wasn't necessary as they knew exactly what they were making an offer on. I also told her that their price was fairly steep since they were not offering any reps or warranties and no indemnities.

She then said – well if nothing else – bringing your buyer down here to look would push this buyer from Beverly Hills into upping his offer if he thinks someone else is interested. Apparently this guy – if he exists – wants to be like Branson.

Erika A. Kellerhals

</div>

Member

<p class="MsoNormal" style="margin-right:0in;margin-left:0in;font-size:12pt;font-family:'Times New Roman',serif;margin-top:0in;margin-bottom:0.0001pt">Kellerhals Ferguson Kroblin PLLC

[REDACTED]

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&n=sp; please note

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