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**From:** Ann Rodriguez <[REDACTED]>  
**Sent:** Wednesday, April 15, 2015 1:37 PM  
**To:** jeffrey E.  
**Subject:** Fwd: LSJ Barge/Big N

Ann R.

Begin forwarded message:

From: gene kral &lt;[REDACTED]&gt; <mailto:[REDACTED]>><=r>Date: April 15, 2015 at 9:02:21 AM AST  
To: Ann Rodriguez<[REDACTED]> <mailto:[REDACTED]>>=br/>Subject: Re: LSJ Barge/Big N  
Reply-To: gene kra<[REDACTED]> <mailto:[REDACTED]> &g;=

Good Morning Ann

=br>

I have tried to give firm quotes on the areas of repair that are straight forward and the projects that I could not give a firm price to will need a little exploratory work before a firm quote is given.

LSJ/Big N is in need of a major overhaul; not the type of repairs that have been performed over the last three years. There are many unknowns, so to negotiate now would not be fair to either of us.&nbsp;

=div id="yui\_3\_16\_0\_1\_1429100891800\_6976" dir="ltr">Subbase Drydock will provide a project manager that will stay with LSJ until completed. &nbsp; Subbase Drydock is a family owned business at this same location for 34 years. We pride ourselves on our quality and fairness of work. We employ 31 people and provide health care to all who want it. Many of our employees have been with the company well over 10 years.

Subbase Drydock takes pride in every walk-in or extended project - from hauling vessels like "Sea Hawk" (21') a Perini Navi yacht or a vessel of 50'.

We look forward to working with you.

=div id="yui\_3\_16\_0\_1\_1429100891800\_7161" dir="ltr">

Best Regards,

Gene Kral Sr.  
Subbase Drydock, Inc.  
[REDACTED]

www.subbasedrydock.com<=div>

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From: An= Rodriguez <[REDACTED]> <mailto:[REDACTED]>>  
To: gene k=al <[REDACTED]> <mailto:[REDACTED]>=gt;  
Sent: Wednesday, April 15, 2015 8:29 AM  
Subject: LSJ Barge/Big N

<=r>Hey Gene,

Can we negotiate a fixed bid on everything?

Then=nbsp; I can give you a Full 50% Deposit when we bring Big N down and then t=e final payment after all is completed. What are your thoughts?

<=r>

Ann R.

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