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Cc: George Reenstra
From: "Lois Klas" <[REDACTED]> on behalf of "George Reenstra" <[REDACTED]>
Sent: Wed 8/11/2010 8:53:16 PM
Subject: 750

Since our phone call, I have been working Sikorsky and here is what I think is their position. I need some indication from you before going to the next big meeting tomorrow afternoon in New York.

We know you will sell the 750 for \$12.5 million. As I told you, I don't think they will purchase it unless the Argentineans are willing to pay an extra premium because 750 is without a doubt the finest 76 ever built. But it has a lot of stuff in it the Argentineans don't want but naturally will take because they want a ship asap. I do believe I can get Sikorsky to give you a duplicate of 750 as an even swap in a new C++. It would probably deliver this time next year. Serial Number around 780.

The second option would be to go with a D Model completed like 750. I think I can get you that aircraft for \$13 million. Quite frankly, a D Model equipped like 750 for \$13 million is a steal. The D would deliver sometime in mid-2013.

I know you would sell 750 but I think the swaps make for a better deal and keep Sikorsky in the game. I need your final guidance before the meeting tomorrow. I am available on my cell ([REDACTED]) if anyone wants to talk.

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