

To: Jeffrey Epstein[jeevacation@gmail.com]
From: Sean J. Lancaster
Sent: Mon 6/14/2010 3:14:22 PM
Subject: RE:

I don't see any real deals as compares to sn 552. I think the GIVSP sn 1362 also has a deal pending in the mid \$12's. I am keeping my eyes open but again I don't see deals. Once will show up, this market creates anxiety with sellers.

Aircraft Status	502	530	532	536	541	552	565	604	635	648
Year Mfg	1995	1997	1997	1998	1998	1998	1999	2000	2001	2001
Ask Price	\$21.25 M	\$22.75 M	M/O	\$23.99 M	\$23.8 M	\$20.75 M	\$24.59 M	\$25.95 M	\$26.59 M	\$26.49 M
Time On Market	621 days	112 days	34 days	55 days	83 days	244 days	20 days	28 days	21 days	276 days
Prior Owners	1	0	1	1	0	0	0	1	0	1
Airframe Hours	5620	5905	5795	4970	6745	6755	5585	3610	4600	3680
Total Landings	2118	2875	2895	2527	3776	3708	3069	1224	2547	2021
Engine	2285	O/C	1330	1760	O/C	O/C	2465	3280	O/C	O/C

Hours to Inspection										
Engine Program		x			x	x			x	x
APU Program		x			x	x				x
Avionics Service Program							x			
Certification	FAR135	FAR91	FAR91	FAR91	FAR91	FAR91	FAR91	FAR91	FAR91	FAR91
Passengers	14	12	14	14	12	12	16	16	16	14
Galley	Aft	Fwd	Fwd	Aft	Aft	Aft	Aft	Aft	Aft	Aft
Lav	Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft	Fwd and Aft
Interior-Age	5 yrs	11 yrs	12 yrs	12 yrs	3 yrs	11 yrs	10 yrs	1 yrs	8 yrs	8 yrs
Paint	3 yrs	11 yrs	7 yrs	12 yrs	3 yrs	0 yrs	3 yrs	1 yrs	8 yrs	3 yrs

Standard

Optional	502	530	532	536	541	552	565	604	635	648
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Radios

● Third VHF Comm	X						X	X	X	X
Navigation										
● Third FMS	X	X		X			X	X		X
● NZ- 2000 5.2	X	X	X	X	X	X	X		X	
● NZ- 2000 6.0								X		
● CDU-820 Display			X		X				X	X
Avionics										
● SATAFIS	X	X	X	X	X	X	X	X	X	X
● Flight Data Recorder	X	X	X	X	X	X	X	X	X	X
● Head-Up Display	X	X			X	X	X	X	X	X
● Enhanced Vision System (EVS)							X		X	X

Radar										
• <i>Primus 880</i>	X	X	X	X	X	X	X	X	X	X
Interior	502	530	532	536	541	552	565	604	635	648
• <i>Divan</i>	X	X	X	X		X	X	X		X
• <i>Conference Group</i>	X	X	X	X	X	X	X	X	X	
• <i>Mid-Cabin Divider</i>		X					X	X	X	
• <i>Crew Rest Area</i>	X	X		X	X	X	X		X	X
• <i>Wood Veneer (Light)</i>	X		X	X						
• <i>Wood Veneer (Medium)</i>		X				X	X		X	X
• <i>Wood Veneer (Dark)</i>					X			X		
Cabin Management System										
• <i>6-channel Satcom</i>	X	X	X	X	X		X	X	X	X

• <i>Airshow Genesys</i>		X	X	X		X	X			X
• <i>Airshow Network</i>									X	
• <i>Airshow 4000</i>					X					
• <i>Broadband</i>		X						X		
• <i>External Camera System</i>	X						X	X	X	X
• <i>Satellite TV</i>										X
• <i>1-15 in. monitor</i>					X					
• <i>2-17 in. monitors</i>							X			
• <i>1-20 in. monitor</i>					X		X		X	
• <i>2-20 in. monitors</i>			X			X		X		
• <i>5-20 in. monitors</i>										X
Other	502	530	532	536	541	552	565	604	635	648

• EVAS

X

X

X

•
Securapla
ne

X

X

X

X

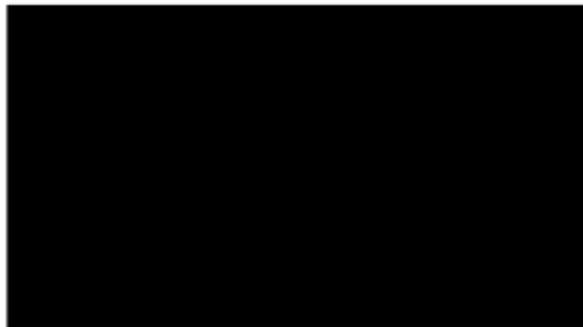
X

X

Best regards,

Sean J. Lancaster

Bristol Associates Inc.



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From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Monday, June 14, 2010 10:36 AM
To: [REDACTED]
Subject: Re:

what others are on the market

On Mon, Jun 14, 2010 at 10:04 AM, Sean J. Lancaster <[REDACTED]>
wrote:

I think, 18.2 ish, I know it was not more than 18.4

Best regards,

Sean J. Lancaster

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From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Monday, June 14, 2010 9:59 AM
To: [REDACTED]
Subject: Re:

price? on 552?

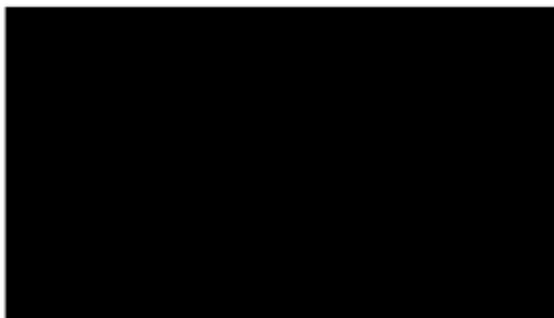
On Mon, Jun 14, 2010 at 9:58 AM, Sean J. Lancaster <[REDACTED]> wrote:

GIV sn 552 has a deal pending. I have a call into Gulfstream now on the GIVSP. I am researching the GV market now but I really don't see a good there like 552. I will back to you as I hear from Gulfstream.

Best regards,

Sean J. Lancaster

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From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Sunday, June 13, 2010 5:11 PM
To: [REDACTED]
Subject: Re:

what happened to 502?

On Wed, May 19, 2010 at 10:54 AM, Sean J. Lancaster <[REDACTED]> wrote:

I am sorry the Gv should have read sn 552 not 502

Best regards,

Sean J. Lancaster

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From: Sean J. Lancaster [mailto:[\[REDACTED\]](mailto:[REDACTED])]
Sent: Wednesday, May 19, 2010 10:51 AM
To: 'Sean J. Lancaster'; [\[REDACTED\]](mailto:[REDACTED]);
'jeepproject@yahoo.com'
Cc: [\[REDACTED\]](mailto:[REDACTED])
Subject: RE:
Sensitivity: Confidential

Here are some spreadsheets for the GIVSP. G450, GV, and G550 markets

identifying current availability and sales within the last 12 months.

Of these I would consider GIVSP serial number 1362 and GV serial number 502 to be the best buying opportunities.

GIVSP Sn 1362, is a Gulfstream owned aircraft that they took on Trade. They are very anxious to move the aircraft asap and will likely take \$12.4-12.5 for the aircraft. It is on Roll Royce Corporate Care and can might likely be negotiated to include some warranty and crew training.

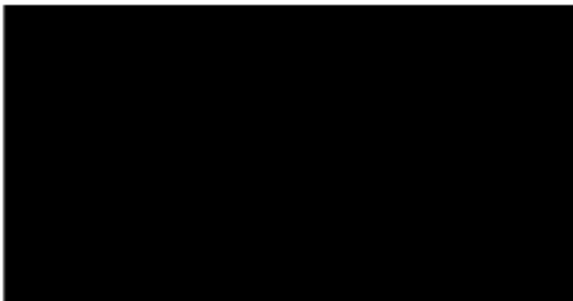
GV Sn 552, is owned by Service Corporation. They have a new G550 delivery pending and the expiration of a 1031 exchange . The owner is actually calling around their agent in an attempt to get offers. They just performed prepurchase inspection at Gulfstream Savannah in order to make the aircraft sell more quickly. I would guess you purchase the aircraft in the low \$18's.

Of the two aircraft I would recommend the GV which I feel will likely have the stronger residual

Best regards,

Sean J. Lancaster

Bristol Associates Inc.



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From: Sean J. Lancaster [mailto:[REDACTED]]
Sent: Tuesday, May 18, 2010 5:30 PM
To: [REDACTED] 'jeeproject@yahoo.com'
Cc: [REDACTED]
Subject:
Sensitivity: Confidential

Sorry for the delay here is a complete market summary for the Gulfstream Fleet to include recent sales, I am still researching the market to try and figure which is the best buying opportunity. Gulfstream is telling me they are taking another high serial number aircraft in trade in the coming months.

I do think Gulfstream V serial number 502 is likely going to trade in the \$18's and likely in the lower 18's. It is in Savannah now going through a prebuy inspection paid for the owner. The owner wants to be able to sell it quickly now as they have a 1031 tax exchange coming due very soon. It likely needs paint and a interior but it is on Rolls Royce Corporate Care and has a Avionics program.

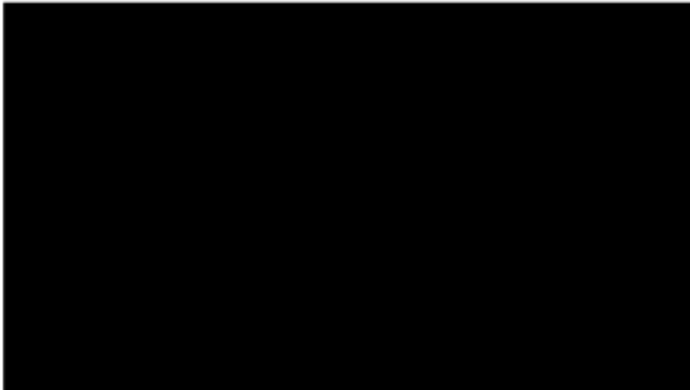
I have a meeting tonight with a client who is town but I will be back in the office tomorrow and the rest of the week. I will send you an update tomorrow as well.

Interior Divan Interior Aft Interior Seating FloorplanInterior Forward
Galley

Best regards,

Sean J. Lancaster

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