

To: jeevacation@gmail.com[jeevacation@gmail.com]
From: [REDACTED]
Sent: Thur 12/2/2010 3:16:04 AM
Subject: LSJ quote update

Jeffrey,

Here is my preliminary findings on Nick's LSJ quote:
simple Internet shopping found these comparison prices:

	Nick's	Internet shopping
Sunfire amp 7401:	\$4,250.00	\$ 3,499.00 quantity 2 required
Samsung UN6500 TV	4,100.00	3,500.00
EV CP4000S	\$2,300.00	1,950.00 quantity 2 required
EV1212 1200W amp	1,600.00	1,049.00 quantity 3 required
EV 300PI speakers	900.00	637.50 quantity 4 required
EV 122PI speakers	700.00	647.50 quantity 4 required

These where simple prices offered to the public,.

I am still waiting for my friend Dawn to reply to price quotes, she told me she is obviously dealing discounts these days,. I hope to have her numbers early tomorrow,. she was out of the office today,.

I spoke to Jack, owner of J & V Audio in NYC, we have purchased from his store in the early days,. Jack told me that speaker mark up is normally 50% and 30% on electronics is an average, PMC speakers where not discounted on the Internet, you must be a dealer to obtain a discounted price on their speakers.

Nick may be collecting, I'm guessing,,, 30% profit for eletronics, coupled with the \$22K labor,. maybe we should ask for a ____ % discount for equipment from Nick to close the deal with him,.

I will have more info tomorrow for you,
thanks,
Larry