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## Frank McKinney sells Acqua Liana for \$15.5M to trust

Meghan McCarthy

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Eco-mansion Acqua Liana has Atlantic and Intracoastal views. [Small Type](#)

Developer Frank McKinney has sold Acqua Liana, a seven-bedroom Tahitian-Fijian inspired estate at 620 S. Ocean Blvd. in Manalapan, for \$15.5 million.

The buyer is the BALI 620 Realty Trust, with Ronald S. Kochman listed as trustee, according to the warranty deed filed Tuesday.

Pascal "Pat" Liguori, broker associate with Premier Estate Properties, represented the seller; Palm Beach broker Lawrence A. Moens, principal of Lawrence A. Moens Associates Inc., represented the buyer.

Most recently priced at \$22.9 million, Acqua Liana, or Water Flower, has 1.6 acres extending from the Atlantic to the Intracoastal with 150 feet of ocean frontage.

Reported to be the first luxury home with a triple green certification obtained through national and state environmental organizations, the unique 15,000 square feet of living area features solar panels, a 2,000-gallon aquarium, water floors, water walls, waterfalls, Monet-inspired water gardens, waterfront and water views, among numerous amenities.

"The high-end real estate market is leading the real estate recovery," Liguori said. "Recent activity indicates high-end buyers see real estate as a good value."

"This sale offers added proof that the high-end market has indeed turned the corner," said McKinney, president of Venture Concepts International Inc. He also is the author of Burst This! Frank McKinney's Bubble-Proof Real Estate Strategies.