

**To:** jeevacation@gmail.com[jeevacation@gmail.com]  
**From:** [REDACTED]  
**Sent:** Thur 4/15/2010 5:34:25 PM  
**Subject:** D contract thoughts

Jeffrey,

I sent the email to Darren which contains my thoughts on the D contract price. Personally I feel \$12,120M which is their introductory price to you should be our offer, since I removed a lot of sikorsky's over priced Ipod switching logic and WiFi installation.

**Darren,**

*I'm not sure where we stand on the D contract, here are my comments after reviewing their proposed price of 12.4M for the D model.*

*-the late delivery penalty they offered to initiate after 60 days after scheduled customer presentation date gives them to much time in my opinion, plus it is only offers a \$1,000 per day with a 60K max..for late delivery. that needs to be addressed.*

*-the reduced equipment modification I have request on the S76D contract should all be standard and NO additional charges, since this has been engineered on the C++ we just completed, I understand there is paper work involved since this is a D model, but it is the same silencer interior that is used in the C++ line.*

*these are the items they are charging additional above the introductory price of 12,120M.*

*-four Bose headsets in passenger compartment.*

*-larger limo window in fwd bulkhead duplicate to serial #750.*

*-relocating light switches in over head, same as serial #750.*

*-wrap around custom bench seats with Mercedes arm rest like our current C++*

*-3 pilot initial training slots is good , different cockpit avionics package. this is only one additional, since it comes with two from original contract.*

*-I am willing to eliminate the one extra maintenance training slot they have in their contract, and keep the factory original two slots that come with the S76D helicopter.*

*-need to confirm that all exterior lights will be LED, their contract does not specify LED.*

*-Recognition lights*

*-Position lights*

*-Landing lights*

*-Logo lights*

*-Upper anti collision light will be added, contract only states Bottom or lower light is included.*

*My position is \$12.120M as completed with current contract mods.*

*call me if you wish to discuss.*

*thanks,*

*Larry*