

To: jeevacation@gmail.com[jeevacation@gmail.com]
From: Poland, Marc B SIK
Sent: Wed 3/24/2010 2:00:09 PM
Subject: Re:

Does that mean no helicopter between 750 and the D, or does 750 not sell?

Marc Poland
Sikorsky Global Helicopters
Tel [REDACTED]
Fax [REDACTED]

From: Jeffrey Epstein <jeevacation@gmail.com>
To: Poland, Marc B SIK
Sent: Wed Mar 24 09:55:32 2010
Subject: Re:

we are keeping that from 750. I assume transferable to the D

On Wed, Mar 24, 2010 at 9:40 AM, Poland, Marc B SIK <[REDACTED]> wrote:

With or without extra warranty, training and AAG time?

Alone or in conjunction with a replacement C++?

From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Wednesday, March 24, 2010 9:37 AM

To: Poland, Marc B SIK
Subject: Re:

I need to have a d price .

On Wed, Mar 24, 2010 at 9:28 AM, Poland, Marc B SIK <[REDACTED]> wrote:

We have an approach that hits the goal of a \$300k spread, but it relies in part on the two-ship discount (\$100k of the \$300k assignment). I communicated to Larry yesterday the following –

\$12,750k Discounted price as briefed in WPB

(250k) Reduction for accelerated payment of baseline (65%, pulled forward from July to March)

(190k) Reduction for elimination of the 'entitlements', which would be reassigned from 750 to the new ship

\$12,310k

It would be possible to 'bet on the come' and reduce this by another \$100k as benefit of a two-ship order. This would be done by entering into a deposit agreement for a to-be-negotiated S-76D. The deposit agreement would include payment (nominally 20%, or \$2.4M) against the D, but would be refundable if the negotiation can not be settled. In case of return, the deposited amount would be debited for this \$100k.

The above gets us to \$12,210k. If you can meet us with the adjustments above (early payment on the baseline and a deposit on the D), I will close the remaining gap and hit the bulls-eye of \$12.00, yielding the \$300k from the sale of 750 that I believe you were after.

Marc

From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Wednesday, March 24, 2010 9:02 AM
To: Poland, Marc B SIK
Subject: Re:

did you and george work out the current proposed swap

On Wed, Mar 24, 2010 at 7:47 AM, Poland, Marc B SIK <[REDACTED]> wrote:

Good morning Jeffrey.

Using the data exactly as we stepped through it last week, the standard VIP configuration is the \$12,120,000. Adding the extra warranty, training, charter time, and configuration content is what brings that up to \$13,434,708.

As discussed, we are working on a simplified format for the differential; one that shows the deltas for substitutions rather than adds and deletes on separate pages. The analysis is done for the C++ and is being done now for the D. I will forward that as soon as it is completed. I do recall commenting that I saw

opportunity in some of the numbers on the D. The analysis will help shine a light on those and I would propose that we look at the list of differentials, then discuss from that starting point what the best possible number might be.

Regarding timing, current schedules call for a NOV, 2011 baseline, which would yield a completed ship in July, 2012.

Marc B. Poland
Commercial Director

Sikorsky Global Helicopters
tel ([REDACTED])
fax ([REDACTED])

From: Jeffrey Epstein [mailto:jeevacation@gmail.com]
Sent: Wednesday, March 24, 2010 7:14 AM
To: Poland, Marc B SIK
Cc: lvjet
Subject: Re:

when would i get it green and completed// i recall 12.1 plus. you were supposed to provide the plus which we agreed was much less than the 1.2 on the chart.

On Tue, Mar 23, 2010 at 8:57 PM, Poland, Marc B SIK <[REDACTED]> wrote:

I don't have my data with me, but as I recall, the number was around 13.3M, including extra warranty, training and charter time.

Sorry I missed your call. Cell was out of ear-shot on the charger.

Marc Poland
Sikorsky Global Helicopters
Tel [REDACTED]
Fax [REDACTED]

From: Jeffrey Epstein <jeevacation@gmail.com>
To: Poland, Marc B SIK

Sent: Tue Mar 23 19:30:50 2010
Subject:

mark,, can you give me a price on a d model outfitted like 750 . this is as a substitute for the
c++

--

The information contained in this communication is
confidential, may be attorney-client privileged, may
constitute inside information, and is intended only for
the use of the addressee. It is the property of
Jeffrey Epstein

Unauthorized use, disclosure or copying of this
communication or any part thereof is strictly prohibited
and may be unlawful. If you have received this
communication in error, please notify us immediately by
return e-mail or by e-mail to jeevacation@gmail.com, and
destroy this communication and all copies thereof,
including all attachments.

--

The information contained in this communication is
confidential, may be attorney-client privileged, may
constitute inside information, and is intended only for
the use of the addressee. It is the property of
Jeffrey Epstein

Unauthorized use, disclosure or copying of this
communication or any part thereof is strictly prohibited
and may be unlawful. If you have received this
communication in error, please notify us immediately by
return e-mail or by e-mail to jeevacation@gmail.com, and
destroy this communication and all copies thereof,
including all attachments.

--

The information contained in this communication is
confidential, may be attorney-client privileged, may
constitute inside information, and is intended only for
the use of the addressee. It is the property of
Jeffrey Epstein

Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com, and destroy this communication and all copies thereof, including all attachments.

--

The information contained in this communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for the use of the addressee. It is the property of Jeffrey Epstein

Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com, and destroy this communication and all copies thereof, including all attachments.

--

The information contained in this communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for the use of the addressee. It is the property of Jeffrey Epstein

Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com, and destroy this communication and all copies thereof, including all attachments.