

To: Je vacation[jeevacation@gmail.com]
From: [REDACTED]
Sent: Tue 3/30/2010 11:09:27 AM
Subject: Fw: D model

From Marc;

Sent from my BlackBerry® wireless handheld

From: "Poland, Marc B SIK" <[REDACTED]>
Date: Mon, 29 Mar 2010 23:15:11 -0400
To: [REDACTED]
Cc: Germon, Howard H SIK<[REDACTED]>
Subject: Re: D model

Coming off of the 12.9 offer, I can get to 12.65 with the reduced spec. (as defined this morning).

If there is no C in the mix and we do an \$8m down payment, I can take \$250 off, bringing it down to 12.4.

OR, if a two-ship deal, the 12.65 becomes 12.55 with 2M down in addition to the 85% of 12 down on the C.

Marc

Marc Poland
Sikorsky Global Helicopters
[REDACTED]

From: [REDACTED]
To: [REDACTED]
Sent: Mon Mar 29 19:50:27 2010
Subject: Fw: D model

Sorry Marc, not sure if I sent this already, just landed in PBI,
When do you think you will have a firm D price?

Or with my reduced specs, does the 12.1M cover it?

Thanks,
Larry

Sent from my BlackBerry® wireless handheld

From: Jeevacation [REDACTED]
Date: Mon, 29 Mar 2010 16:48:09 -0400
To: [REDACTED]
Subject: Re: D model

I want a d prlce

Sent from my iPhone

On Mar 29, 2010, at 3:22 PM, [REDACTED] wrote:

Marc is asking if we are done? Wants to know if there is a counter offer.
See below

Sent from my BlackBerry® wireless handheld

From: "Poland, Marc B SIK" <[REDACTED]>
Date: Mon, 29 Mar 2010 15:16:34 -0400
To: <[REDACTED]>
Subject: Re: D model

Are we done or is Jeffrey still contemplating a counter?

Marc Poland
Sikorsky Global Helicopters
Tel (203)386-3301
Fax (860)998-7436

From: Poland, Marc B SIK
To: [REDACTED]
Sent: Mon Mar 29 13:30:04 2010
Subject: Re: D model

I know this seems an odd plan, but it works for us and gives Jeffrey lots of benefits.

Marc Poland
Sikorsky Global Helicopters
[REDACTED]

From: Poland, Marc B SIK
To: [REDACTED]
Sent: Mon Mar 29 13:25:23 2010
Subject: Re: D model

Yes, if bundled with the C++. With that, he can work down from the 12.9 cap and still get the 12.0 of cash back from the C if 750 doesn't sell.

Marc Poland
Sikorsky Global Helicopters
[REDACTED]

From: [REDACTED]
To: Poland, Marc B SIK
Sent: Mon Mar 29 13:21:45 2010
Subject: Re: D model

Is there any advantage to get deposit money to you before april 1st?
Just a thought,
Larry

Sent from my BlackBerry® wireless handheld

From: "Poland, Marc B SIK" [REDACTED]
Date: Mon, 29 Mar 2010 13:18:13 -0400
To: [REDACTED], Germon, Howard H SIK<hgermon@SIKORSKY.COM>
Cc: [REDACTED]
Subject: Re: D model

Happy to quote, but if disconnected from the March deal, it will be an April quote and price.

Marc Poland
Sikorsky Global Helicopters
[REDACTED]

----- Original Message -----

From: [REDACTED]
To: Poland, Marc B SIK; Germon, Howard H SIK
Cc: George Reenstra <[REDACTED]>
Sent: Mon Mar 29 13:13:23 2010
Subject: D model

Marc and Howard,
Per my discussion with Jeffrey, here is a spec we would like to get quoted for the S76D model.
Base price VIP executive "S76D" \$12,120,000.00 per the contact we received, to include the following outfitting.
-seat design wrap around seat back with Mercedes style fold down arm rest, like serial #750.
-forward bulk head limo window same size as serial #750.
-light switch location same as serial #750.
-LED landing lights, position lights, recognition lights and rotating beacon upper and lower (this may be standard in Base line price).
-Four Bose headsets only in passenger compartment, connected to cockpit Intercom system, located at each corner of passenger compartment.
-NO entertainment or switching required.
-extra year of warranty to 3 years total. (if memory serves correctly I remember seeing \$79,000.00).

-credit of \$55,000.00 for the 10 hours of charter time from AAG that is included in base line contract pricing.
All of the items I have listed have recently been completed and engineered for Serial #750 and are interior only modifications, and should have minimal if any impact on pricing.

Thank you,
Larry Visoski

Sent from my BlackBerry® wireless handheld