
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, November 3, 2016 4:05 PM
To: Richard Kahn
Subject: Re: REIT Ideas

yes

On Thu, Nov 3, 2016 at 4:57 PM, Richard Kahn richardka=n12@gmail.com <[REDACTED]> > wrote:

shall i ask Paul B if he likes any of attached names?

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel 212-971-1306=/a>
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: Andrew King <[REDACTED]>
Cc: Stewart Oldfield <[REDACTED]>, Darlene Zong <[REDACTED]>
<mailto:[REDACTED]>

Ric=ard,

Following up on our conversation on Tuesday, I've=attached a basket of North American REITs that are rated "buy◆=80◆ by our colleagues in Global Markets. We've highlighted sever=I REITs where they are favorable on the sector and have a buy rating, and have attached the most recent reports on each. Please let us k=ow if you'd like us to send reports on any of the other names list=d in the basket.

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Data Centers <=b>(page 4 of "US REIT 3Q16 Earnings Preview")

* Digital Realty Trust (DLR)

- * CyrusOne (CONE)

Health Care (page 5 of "US REIT 3Q16 Earnings Preview")

- * Medical Properties Trust (MPW)

US REITs: Additionally, I've attached information on two REIT managers we recommend for diversified exposure to

SMA:

- * Adelante Capital Management

Mutual Fund:

- * Deutsche Real Estate Securities Fund

Please let me know if you'd like to discuss the basket or funds in greater detail.

Best regards,
Andrew King

Andrew King, CFA
Vice President Investment Solutions Group

Deutsche Bank Securities Inc.
Deutsche Bank Wealth Management
345 Park Avenue, New York, NY 10154
Tel. <tel:%2B1%28212%29454-0043>

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please note

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