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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Wednesday, October 26, 2016 9:38 AM  
**To:** Joi Ito  
**Subject:** Re:

[REDACTED] i need some questions answered to more =ffectively deal with sultan

On Wed, Oct 26, 2016 at 5:09 AM, Joi Ito <[REDACTED]> > wrote:

I'd be=super happy if you could talk to Sultan about the money stuff.

I was going to send an email but started feeling weird and decided not to. = also don't want to get into a relationship where his people feel =ike they need to waste my time with shit work because they paid me. I like=hanging out and helping Sultan but don't particularly enjoy being =reated like a consultant by his team. On the other hand, if I had some inf=uence and was able to set up my own free zone or could tell people on his =eam what to do, that would be more interesting. ;-)

Anyway, I think I can help him so some sort of advisory agreement makes sen=e I think.

Also, not a big deal and NOT something that I'm asking him to pay f=r, but I probably have spent more money entertaining him than he has spent=entertaining me. I pay to stay at his hotel in Dubai but also paid for eve=ything for him in Tokyo.

But I'm interested in the long term and don't want to sound=petty. I'll leave it up to you though since you know him better.

As for the book... I bought it. Skimmed it, didn't see anythi=g "new". A few people pinged me about it, but I don =99t see much noise about it. What kind of feedback have you gotten about i=? Any way I can help?

- Joi

> On Oct 26, 2016, at 5:02 AM, jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

>

> Can I bring up the money issue with sultan .. easy for me . =A0 Any feedback on my book :) . Silly ,

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> please note

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