
From: Richard Kahn [REDACTED]
Sent: Wednesday, June 29, 2016 3:18 PM
To: jeffrey E.
Subject: Fwd: conversation with the agent for 350 El Brillo

Richard Kahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: =/b>"Warwick, Kerry" [REDACTED]
Subject: =/b>conversation with =he agent for 350 El Brillo
Date: =/b>June 29, 2016 at 11:15:31 AM =DT
To: =/b>Richard Kahn [REDACTED]

Hi Richard-

I just spoke with the agent for 350. I wanted to =ut in writing our conversation because she did say quite a bit...

At this time she does not think the seller will give another =ounter at a lower price. She definitely thinks they will continue =o come down in price but they don't want to bid against =hemelves. They would like another counter from the buyer.

There are two interested buyers circling around. =he first buyer submitted the bid apx. one month ago. She did tell =e that their initial bid was substantially higher than yours. =hat said, it did not come to fruition. It is a buyer that would =change all the windows and keep but probably keep the house in the same =condition.

The second prospect is a couple from St. Louis that have been there three times and the last time was with a contractor. They would do a complete renovation for a better floor plan (they have small children). They still have interest but have not submitted a written offer.

She also said that the house has not been lived in for apx. 3 years. A housekeeper comes every day to clean etc...and a book keeper comes during the week to pay bills. Therefore it's been well maintained.

I told her that my buyer still has interest in the property but would like a more realistic counter. I also said that my buyer is looking at other properties in that area and will move on to another one....and that he is definitely make a decision this summer.

She said she would convey to the owner.

I'll wait to hear back from her.

Thanks again.

Kerry

KERRY WARWICK
REALTOR =SSOCIATE
DOUGLAS ELLIMAN REAL =STATE


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=/>td>

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