
From: Richard Kahn [REDACTED]
Sent: Wednesday, June 29, 2016 3:18 PM
To: jeffrey E.
Subject: Fwd: conversation with the agent for 350 El Brillo

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: "/b>"Warwick, Kerry" [REDACTED]
Subject: "/b>conversation with the agent for 350 El Brillo
Date: "/b>June 29, 2016 at 11:15:31 AM =DT
To: "/b>Richard Kahn [REDACTED]

Hi Richard-

I just spoke with the agent for 350. I wanted to put in writing our conversation because she did say quite a bit...

At this time she does not think the seller will give another counter at a lower price. She definitely thinks they will continue to come down in price but they don't want to bid against themselves. They would like another counter from the buyer.

There are two interested buyers circling around. The first buyer submitted the bid apx. one month ago. She did tell me that their initial bid was substantially higher than yours. That said, it did not come to fruition. It is a buyer that would change all the windows and keep but probably keep the house in the same condition.

The second prospect is a couple from St. Louis that have been there three times and the last time was with a contractor. They would do a complete renovation for a better floor plan (they have small children). They still have interest but have not submitted a written offer.

She also said that the house has not been lived in for apx. 3 years. A housekeeper comes every day to clean etc...and a book keeper comes during the week to pay bills. Therefore it's been well maintained.

I told her that my buyer still has interest in the property but would like a more realistic counter. I also said that my buyer is looking at other properties in that area and will move on to another one....and that he is definitely make a decision this summer.

She said she would convey to the owner.

I'll wait to hear back from her.

Thanks again.

Kerry

KERRY WARWICK
REALTOR ASSOCIATE
DOUGLAS ELLIMAN REAL ESTATE

VIEW MY LISTINGS
=/td>

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