
From: jeffrey E. <jeevacation@gmail.com>
Sent: Wednesday, May 18, 2016 1:07 AM
To: Jeff Brodsky
Subject: Re: Proposal for Family Office Review for Leon Black

Speak tomorrow?

On Tuesday, 17 May 2016, Jeff Brodsky <[REDACTED]> > wrote:<=r>

Jeff,

Any thoughts or questions regarding our proposal?

Best regards, Jeff

From: Jeff Brodsky
Sent: Thursday, May 12, 2016 1:02:13 AM
To: jeffrey E.
Cc: Bobby A Stover; Jon Carroll; Charlie J Carr; Alan Greenwell
Subject: Proposal for Family Office Review for Leon Black

Jeff,

As we discussed, EY has a defined approach to help a=family office review and improve its operations. After discussing wi=h my team the information you shared with me, I'm attaching the fo=lowing items which describe our recommended approach:

1. =A0 A sample Statement of Work for doing a diagnostic review of a=family office. This would be coupled with an Engagement Agreement between =Y and Leon's family office. Based on our initial discussions, we b=lieve the Phase I review would cost between \$150,000 to \$200,000 and would include our team of 4 professionals being o= site reviewing the family office systems, processes, etc. and conducting =interviews over a period of 4 to 5 days, several follow-up phone calls, and=a final meeting to present the findings and initial recommendations of our report. Once we are able=to gain a better understanding of the family office we can provide a detai=ed work plan and timeline.

2. =A0 Family Office Business Requirements Document and Sample Diagn=stic Report. The outcome of our review will be a Diagnostic Report. =ttached is a sample report that we use to describe the process to clients,=although the actual report is more detailed with findings and recommendations. We use the report to help outline=a Business Requirements document (see attached BRD Table of Contents) whic= defines the key performance indicators that drive

the type of reporting that is to be developed for the key stakeholders and management of the family office. Each report is highly customized to each family office based on its needs and key performance indicators.=C2

Please review the attached and let me know if you have any questions. It might be helpful to schedule a call with myself and other team members to provide additional insight regarding our approach.

We are excited by this opportunity and look forward to hearing back from you.

Best regards, Jeff

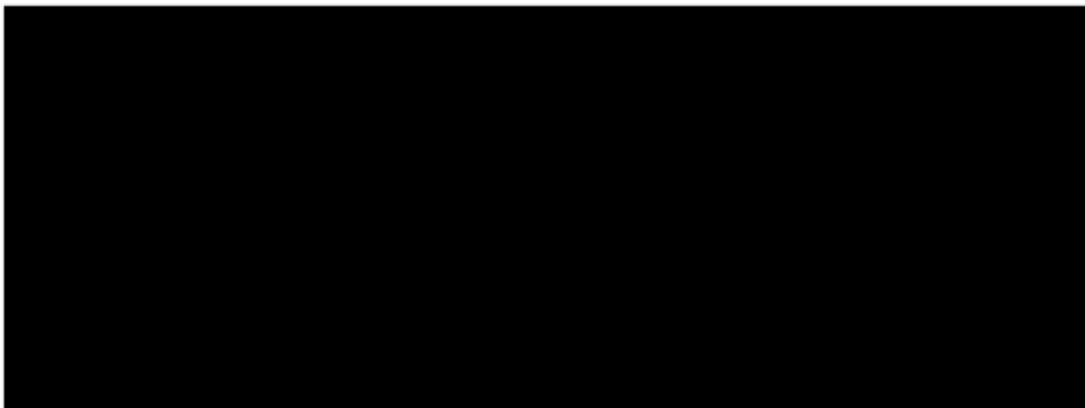
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Jef= Brodsky | Private Client Services

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=C2 please note

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