
From: jeffrey E. <jeevacation@gmail.com>
Sent: Saturday, April 30, 2016 3:30 PM
To: Richard Kahn
Subject: Re: Great St James

as i told you i have a bid for 40k. my instructions =re to source locally if i can. and save travel costs. I=will increase my offer to you . and for 50k . ok your work. =A0 amy dempsey is being retained for routing.

On Sat, Apr 30, 2016 at 11:23 AM, R=chard Kahn [REDACTED] target=> > wrote:

Sent from my iPhone=/div>

Begin forwarded message:

From: Hugo Hodge <[REDACTED]>
Date: April 30= 2016 at 10:27:08 AM EDT
To: Richard Kahn <[REDACTED]>><=r>Subject: Re: Great St James

Good morning Mr.Kahn,

I have thoroughly reviewed your suggestions for modifi=ations to the bid and given your request great consideration. I honestly b=lieve that the items you requested are important for a successful project.=For example, the witnessing of the factory acceptance is not a step I woul= recommend omitting.

With that said, the items y=u suggested to remove total \$23,000. To ensure the integrity of this proj=et I am willing to do the project with the entire scope at the original pri=e less \$23,000 for a total of \$80,000. If you decline this option and are =onvinced that these items should be omitted, I am willing to reduce the re=aining items by 10% resulting in a cost of \$72,000 for the revised scope. =/div>

I strongly recommend you consider the first optio= but I am willing to discuss this further with you if necessary.

Best Regards,

Hugo Hodge Jr
<=div>

On Thu, Apr =8, 2016 at 12:32 PM, Richard Kahn <richardkahn12@gmail.com <mailto:=ichardkahn12@gmail.com>><=span> wrote:

it was a pleasure speaking with you earlier. as discussed the following areas are scopes that will not be needed and my comments:

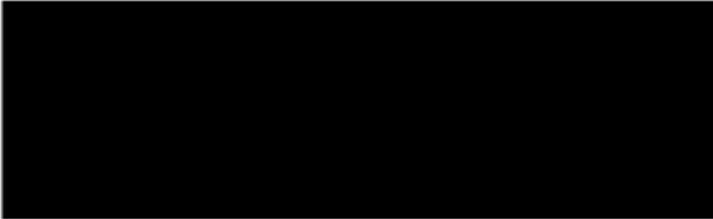
<=r>

- a) conceptual design on cable routes - ok to keep - please revisit pricing
- b) detailed cable specs and preparation of bid docs - ok to keep - please revisit pricing
- c) detailed switch and meter design and prep of all switches and metering device - ok to keep - please revisit pricing
- d) review all switch and cable bid submittals and submit to Wapa for approval - <=>ok to keep - please revisit pricing
- e) witness factory acceptance test - not necessary as all we need is for you to review test from manufacturer and should be included in d) above
- f) complete=final design to include civil and electrical drawings - ok to keep= - please revisit pricing
- g) witness installation and test electrical devices - not needed
- h) complete as built - =A0not needed

i appreciate your effort in revisiting your pricing and look forward to hearing back from you this afternoon
thank you

=div>

Richard Kahn
HBRK Associates Inc.



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=C2 please note

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