
From: jeffrey E. <jeevacation@gmail.com>
Sent: Friday, April 15, 2016 7:39 PM
To: Richard Kahn
Subject: Re: Bentley

yes dpoesit

On Fri, Apr 15, 2016 at 3:20 PM, Richard Kahn <[REDACTED]> wrote:

Rupert spoke with Bentley and there will be a 2017 car with only 25 made for USA they are saying 2017 will be only production year

they will be in NYC showing car May 3-5 and around that time will have specs to choose still no word on rear seat however he mentioned rear seat will be like airplane seat with footrest pricing will be in high 300k range to low 400's but still unknown delivery in Q1 2017 we can put down a 50,000 refundable deposit to reserve spot

Rupert is circling 3 customers from his store and does not know how many have signed up in USA

please advise
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel [REDACTED]
fax 646-350-0954 <tel:646-350-0954>
cell [REDACTED] <tel:[REDACTED]>

Begin forwarded message:

<div style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:0px">From: Richard Kahn <[REDACTED]>

Subject: Fwd: pricing on bentley and maybach for trade

Date: April 15, 2016 at 11:54:08 AM EDT

To: "jeffrey E." <jeevacation@gmail.com> <mailto:jeevacation@gmail.com>

seems like offer of 36k for Bentley is about 15-20k to low =s i am sure they are leaving a cushion as it will probably take a while to=sell

per rupert they are still waiting on final pricing on EWB=C2◆

may be best to use 36 & 135 = 171 and=try to push to 175-180 which will save us approx 15k in sales tax if you p=ceed with buying bentley

<https://www.carsforsale.com/Search?BodyStyl==All+Vehicle+Types&Make=Bentley&Model=Arnage&MinModelYear==2006&MaxModelYear=2006&MinPrice=&MaxPrice=&MaxMil=age=&ZipCode=&Radius=1000>

[http://www.autotrader.com/ca=s-for-sale/2006/Bentley/Arnage/Miami+FL-33131?endYear=2006&firstReco=d=0&makeCode1=BENTL&mmt=\[BENTL\[ARNAGE\[\[\]\]\]\]&modelCode1=3DARNAGE&searchRadius=0&showcaseListingId=409162417&showcaseOwnerId=68090961&startYear=2006&Log=0](http://www.autotrader.com/ca=s-for-sale/2006/Bentley/Arnage/Miami+FL-33131?endYear=2006&firstReco=d=0&makeCode1=BENTL&mmt=[BENTL[ARNAGE[[]]]]&modelCode1=3DARNAGE&searchRadius=0&showcaseListingId=409162417&showcaseOwnerId=68090961&startYear=2006&Log=0)

<http://www.autoblog.com/used-list/year-2006-max/make1-Bentley/model1-Arnage/mileage=12000-30000> <<http://www.autoblog.com/used-list/year-2006-max/make1-Bentley/model1-Arnage/mileage=12000-30000>>

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel [REDACTED]/a>
fax 646-350-0954 <tel:646-350-0954>
cell [REDACTED] <tel:[REDACTED]>

Begin forwarded message:

<div style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:0px">From: Rupert Adams [REDACTED]

Subject: Re: pricing on bentley and maybach for trade

Date: April 15, 2016 at 9:10:57 AM EDT

to: Richard Kahn [REDACTED]

=br>

Morning Rich,

I have finally heard back from a trader who specialises in older Bentley's. We could offer \$36,000 for the Arnage.

I am chasing Bentley U=A almost daily for the final pricing. They keep telling me it's immin=t. I will of course forward it all onto you straight away. I have another = buyers in the same position as you with this car!!

Best,

Rupert

Rupert Adams
Sales Executive

<=div>
Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019

Direct: [REDACTED] <tel:[REDACTED]>
Mobile: [REDACTED] <tel:[REDACTED]>
Main: 212-594-6200 <tel:212-594-6200>

[REDACTED]

[REDACTED]

</=iv>

</=iv>

On 14 April 2016 at 10:27, Richard Kahn [REDACTED]
[REDACTED] wrote:

thank you
any update on bentley configuration and bentley pricing?
thanks

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel: [REDACTED]
fax 646-350-0954 <tel:646-350-0954>
cell [REDACTED] <tel:[REDACTED]>

On Apr 13, 2016, at 11:44 AM, Rupert Adams
[REDACTED] wrote:

Hi Rich,

They are both not the easiest cars to get firm values on I'm afraid. I have \$135,000 for the Maybach. There seems to be a lot of new unsold inventory of those cars so a lot of dealers are wary of buying more already titled!

I am working with specialist buyers on the Arnage, that will take a little longer to get firm numbers. I will be in touch as soon as I hear more.

I have also chased our Bentley regional manager up for an update on pricing for the Mulsanne EWB.

I'll be in touch,

Rupert

Rupert Adams
Sales Executive

Manhattan Motorcars
711 Eleventh Avenue
New York, NY 10019

Direct: [REDACTED]
Mobile: [REDACTED] <tel:[REDACTED]>
Main: [REDACTED] <tel:[REDACTED]>

On 13 April 2016 at 10:37, Richard Kahn <[REDACTED]> wrote:

any updates on values?
please advise
thanks

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel: [REDACTED]
fax 646-350-0954 <tel:646-350-0954>

cell [REDACTED] <tel:[REDACTED]>

On Apr 12, 2016, at 10:12 AM, Rupert Adams

[REDACTED] wrote:

Hi Richard,

Sorry I was out of the office yesterday.

I'll work on the values of these today for you. Still waiting the final price guide
from Bentley USA.

Thanks,

Rupert

[REDACTED]

[REDACTED]

On 11 April 2016 at 15:14, Richard Kahn [REDACTED]

[REDACTED] wrote:

2006 Bentley Arnage RL (Sedan / Color: Beluga) SCBLE37G26CX19439

</=d>

mileage on Bentley 20,500

Maybach has 1500 miles

can you please provide pricing for sale of cars
thank you

any update on Bentley internet site to configure car

Richard Kahn
HBRK Associates Inc.

New York, NY 10022

tel [REDACTED]

fax 646-350-0954 <tel:646-350-0954>
cell [REDACTED] <tel:[REDACTED]>

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