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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Tuesday, October 27, 2015 10:55 AM  
**To:** Kathy Ruemmler  
**Subject:** Re:

yes but your initial ask has to be high enough for t=o things to happen. either ,if you decide the job is interesti=g you can then and only then come down at the very last minute .♦=AO or the reason they didn;t get you was that they were unwilling to meet your justified high value requirement. Its business=, so I would like to protect from a "no " , similar to amgen.♦=AO

On Mon, Oct 26, 2015 at 9:18 PM, Kathy Ruemmler =█████████████████████  
<mailto:████████████████████> wrote:

Agree. This is a no-lose lunch.

Sent =rom my iPhone

On Oct 26, 2015, at 7:42 PM, jeffrey E. <jeevacation@gmail.=om <mailto:jeevacation@gmail.com> > wrote:

the work business is the same as BALLS> I underst=nd Balls. . . ask if they would have a problem if you sat on som= boards. ? what would they like to see. You =re not to be interviewd or deposed you are to be taking =he depo. foot forward. ask more questions th=n answer any

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=C2♦ please note

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