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**From:** [REDACTED] on behalf of Daniel Gelernter <[REDACTED]>  
**Sent:** Sunday, October 18, 2015 2:43 PM  
**To:** jeffrey E.  
**Subject:** Re: numbers follow-up

Hi Jeffrey -- Thanks very much; we certainly appreciate the offer, but are ok on cash. Looking forward to getting the docs in place!

Thanks again for the offer!  
Dan

On Sun, Oct 18, 2015 at 10:34 AM, jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

if you are short on cash im happy to fund without docs. 100k?

On Thu, Oct 15, 2015 at 10:19 AM, Daniel Gelernter <[REDACTED] <mailto:[REDACTED]>> wrote:

I take your point. We accept the deal on your terms if we can close right away.

Best,  
Dan  
=br>

On Thu, Oct 15, 2015 at 6:05 AM, jeffrey E. <jeevacation@gmail.com> wrote:

silly response. Lesson 1 why risk no deal for such a small difference in a big win. ?

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On Wed, Oct 14, 2015 at 11:04 PM, Daniel Gelernter <[REDACTED]> wrote:

Hi Jeffrey -- Fair enough; we could accept that if you'd make it 65-35 above 20M and 80-20 above 50M, and if we could close this right away.

Regards,  
Dan

On Wed, Oct 14, 2015 at 7:13 PM, jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

better but too complex , ◆=A0 for ex , 400k . first everyone gets their money back,=C2◆ and the split is . 50 50 until 20 million 60 .40 up=until 40 . 70 30 above 50. the larger amounts in y=ur favor of course

On Wed, Oct 14, 2015 at 4:55 PM, Daniel Gelernter <[REDACTED]>  
<mailto:[REDACTED]> > wrote:

Dear Jeffrey - Reg=rding our conversation yesterday, we'd propose the following for a \$1M=investment:

Any sale at or above \$50=, the investor gets 20%  
Any sale bet=een \$30M and \$50M, the investor gets 22%  
Any sale at or below \$30M, and the investor's share as a percentage=is calculated as  $.09X^2 - 4.6X + 80$ , where X is the sale price in millions=

This will guarantee a return on the investment for sales as low as \$1=5M (which would produce a 10% return). A \$4M sale would return the i=vestor \$2.5M, a \$10M sale would return \$4.3M, etc.

Would welco=e your thoughts and your investment.  
=br>  
Regards,  
Dan

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