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**From:** Richard Kahn <[REDACTED]>  
**Sent:** Friday, June 19, 2015 8:07 PM  
**To:** jeffrey E.  
**Subject:** Fwd: AQT35742 Diesel Specialists Quotation -- 12V71 Marine Remanufactured Engine Assemblies

pictures of engines

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel: [REDACTED]  
fax: [REDACTED]  
cell: [REDACTED]

Begin forwarded message:

**From:** Mark Duplessis <[REDACTED]>  
**To:** Richard Kahn <[REDACTED]>, "[REDACTED]" <[REDACTED]>  
<mailto:[REDACTED]>  
**Cc:** ann rodriquez [REDACTED], Daphne Wallace <[REDACTED]>  
**Subject:** RE: AQT35742 Diesel Specialists Quotation -- 12V71 Marine Remanufactured Engine Assemblies  
**Date:** June 19, 2015 at 9:02:18 AM -DT

Photos of engines.

Many thanks,

Mark Duplessis

Engine Sales

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[REDACTED] Direct

[REDACTED] Office

[REDACTED] Fax

CAGE: 0XGS5

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From: Mark Duplessis

Sent: Friday, June 19, 2015 8:01 AM

To: 'Richard Kahn'; [REDACTED]

Cc: ann rodriguez; Daphne Wallace

Subject: RE: AQT35742 Diesel Specialists Quotation -- =2V71 Marine Remanufactured Engine Assemblies

Richard,

Engines were completed yesterday as advised and are ready for loading. Please see your invoice, dyno reports, warranty certificate and start up inspection form. I will send photos of the engine in a separate email due to file size limitations. I will advise when the engines have been loaded and have left our facility. Many thanks again for your patience and cooperation on this one. We highly appreciate the business.

Best regards,

Mark Duplessis

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From: Richard Kahn [mailto:[REDACTED]]  
Sent: Wednesday, June 10, 2015 3:31 PM  
To: Mark Duplessis  
Cc: ann rodriguez; Daphne Wallace  
Subject: Re: AQT35742 Diesel Specialists Quotation -- =2V71 Marine Remanufactured Engine Assemblies

wire went out today and will hit your account this =fternoon or first thing tomorrow am

thank you and please confirm =receipt

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
fax [REDACTED]  
cel [REDACTED]

On Jun 8, 2015, at 10:46 AM, Mark =uplessis <[REDACTED]>  
<mailto:[REDACTED]> wrote:

Bill,

Good morning. Please find the pro forma invoice for =he proposed order as promised. We'll need a few days to =wap injectors to N70 and set the engines again. We'll also need =o wait on the air box drain kits to come in so this should all be wrapped up in the 4-5 business days quoted. Bank information for =ire transfer has also been attached.

Please reference your quote number "E2♦♦AQT35742" on the payment if made. If anything changes regarding the transport of this order, we can always go back and change the quotation accordingly. Many thanks again for your patience and we look forward to doing continued business with you in the very near future.

Best regards,

Mark Lupless

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From: Mark Duplessis  
Sent: Saturday, June 06, 2015 8:10 AM  
To: Bill Hague  
Subject: RE: AQT35742 Diesel Specialists Quotation -- 2V71 Marine Remanufactured Engine Assemblies

thats great. i'll leave off the outbound freight and send a pro forma invoice on Monday.

many thanks,

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From: Bill Hague [REDACTED]  
Sent: Friday, June 05, 2015 8:59 PM  
To: Mark Duplessis  
Cc: annrodriquez; Daphne Wallace; Rich Kahn  
Subject: Re: AQT35742 Diesel Specialists Quotation -- 2V71 Marine Remanufactured Engine Assemblies

Tropical shipping said their carrier will bring both engines to Florida for \$1050.

I'll get her to put that in writing on Monday.

Sent from my iPhone

On Jun 5, 2015, at 16:01, Mark Duplessis <[REDACTED]> wrote:

Bill,

Just got the last freight rate back. I have a few options so here is what we can offer:

1. Dedicated flatbed straight to Port of Palm Beach (\$2,970.00). Cargo will be unloaded at port and you may arrange transportation to St. Thomas.
2. FCL (Full container load) ocean freight with full transit to port in St. Thomas (\$6,775.00). 14 day transit from weekly sailing and no rating required.

3. LCL (Less than container load) ocean freight with full transit to Port in St. Thomas (\$3081.25). 14 day transit from weekly sailing rate. This will require the engines to be crated (additional \$1,100.00 each) to ensure the cargo is not damaged in transit as it would be traveling with other undisclosed cargo.

Please keep in mind that when the cores are ready to come back this will be a completely separate transaction if we would be charging you for that. You may also elect to have the cores sent back from Port of Palm Beach out of pocket when the time comes. Upon first glance, looks like dedicated flatbed would be the most economical way of getting these engines transported if you have someone lined up at port to take it the rest of the way. I know you're doing similar work on your end regarding transit so I would be interested to see what comes back on that also.

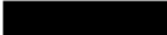
Once we have established the outbound freight, I will be able to place a grand total on the quotation so you may send payment and we can get things moving swiftly. Many thanks again and please feel free to call me if you would like to discuss further.

Best regards,

Mark Lupless

Engine Sales

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From: Mark Duplessis  
Sent: Monday, June 01, 2015 12:00 PM  
To: 'Bill Hague'  
Cc: annrodriquez; Daphne Wallace; Rich Kahn  
Subject: AQT35742 Diesel Specialists Quotation -- 2V71 Marine Remanufactured Engine

Assemblies

Bill,

Good morning and thank you for your patience. The quotation you requested is attached for your review. All engines are guaranteed to meet manufacturer's performance specifications and come with a one year warranty against defects in the quality of materials and workmanship. I have provided a copy of this warranty as well as a summary of our standard engine manufacturing procedures for your review. Please also note:

1. We still build the 12V71 a great deal and currently have three units in stock as discussed on Friday.
2. Also included in your quotation are core charges refundable upon receipt and inspection your existing engine core. Your cores must meet Detroit Diesel factory core return standards to be eligible for a full credit. This price does not include the freight charges for the core to be returned to the factory for evaluation.
3. Regarding our discussions about minimizing oil leaks in the future, our Service Manager has recommended doing some basic improvements that may improve oil leaks. These include go back and use a hi-Temp Loctite product on certain bolt flange areas, air box covers and most other areas that seal. The additional use of copper washers is also essential in most of these areas where the bolts go through housings that allow oil to make contact with the bolt threads.



4. To further maintain the cleanliness of your engine room area, we have included air box drain kits for this model of engine in your quotation. These kits (1 per engine) are installed to the air box drain outlets to collect oil and sludge into the canister, which can be easily maintained. Please see attached installation instructions for further information. Please also note that these kits will ship unassembled to the engine.

5. Pricing does not include outbound freight/crating if applicable. Should you want us to provide a quotation on this as well, please provide a suggested port of delivery and I will promptly reply back with this information.

6. Diesel Specialists requires a 100% payment for engines in stock condition.

Please also keep in mind that during the dyno test stage the engine is not only tested for performance but to reseal any areas/gaskets that leak water or oil. This also includes any type of seals as well. The 2-stroke engine is a very rugged and versatile engine that can withstand the harshest work conditions. It is also an engine that when preventative maintenance practices are put in place will provide years of service.

Many thanks again and please reply if we may be of further assistance.

Best regards,

Mark Duplessis

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-----Original Message-----

From: Bill Hague [mailto: ]

Sent: Monday, June 01, 2015 11:55 AM

To: Mark Duplessis

Cc: annrodriguez; Daphne Wallace; Rich Kahn

Subject: Re: AQT35742 Diesel Specialists Quotation -- 12V71 Marine =manufactured Engine

Assemblies

Please forward this to the attached Colleagues. =o:p class="">

Sent from my iPhone

> On Jun 1, 2015, at =2:06, Mark Duplessis < > wrote:

>

> This message cannot =e displayed because of the way it is formatted. Ask the sender to send  
=t again using a different format or email program. message/rfc822

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