
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, May 28, 2015 8:32 PM
To: Richard Kahn
Subject: Re: Little St James Fender quote

pricing?

On Thu, May 28, 2015 at 4:26 PM, Richard Kahn <[REDACTED]> wrote:

some ideas i found online..

`<=iv>http://www.pbsboatstore.co=/Dock-Edge-1150-F.htm?feed=Froogle&gclid=CjwKEAju-ZqrBRDt_Kjhjcbzh=ISJAAIRGvIUv8HgCjhUGEbZRHrAodnn3QVnyK7uYoflGUuqg88hoCPvzw_wcB
<http://www.pbsboatstore.com/Dock-Edge-1150-F.htm?feed=Froo=le&gclid=CjwKEAju-ZqrBRDt_KjhjcbzhISJAAIRGvIUv8HgCjhUGEbZRHrAodnn3Q=nyK7uYoflGUuqg88hoCPvzw_wcB>
</=iv>`

`http://www.duramaxmarine.com/impact-bumper.htm <http://www.duramaxmarine.com/impact-bump=r.htm>`

`http://technorubberindustries.com/=echno.pdf <http://technorubberindu=tries.com/techno.pdf>`

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

Begin forwarded message:

`<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Date: May 28, 20=5
at 2:29:29 PM EDT`

`<=>Subject: Re: Little St James Fender quote`

<=span>

From: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

To: Richard Kahn [REDACTED]

how much are standrad =enders strips I cant imagine very expensive.

<=iv class="gmail_extra">

On Thu, May 28, 2015 at 12:33 PM, Richard Kahn [REDACTED]

[REDACTED] >=wrote:

i was able to negotiate michael's price of 30,593.90 to 29,000 for 1=6 grey bumpers (approx 5% discount)

other costs:<=div>

shipping from Wisconsin to Miami FL 1,500

tropical shipping to STT =C2 500

total cost landed to STT 31,000

i include= 2-27-2015 email that showed custom colors were more expensive than standa=d black or the extra whites we originally bought

=he color that carlos picked was SW 6250 Granite Peak

<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0> <<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0>>

estimated manufacturing time is 7-8 weeks plus 2 weeks from Wisconsin to FL and then STT (total 10 weeks)

projected arrival on LSJ: August 10th

=div>please confirm color and price are ok
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

=blockquote type="cite">

----- Forwarded message -----

From: Michael C <[REDACTED]>
Date: Fri, Feb 27, 2015 at 8:57 AM
Subject: Re: LSJE, LLC-- February 25, 2015
To: Daphne Wallace <[REDACTED]>
Cc: [REDACTED]

<[REDACTED]>

Hi Daphne, Rich, Carlos

I called the plant to see about production on your requests... Let me first tell you that any custom orders for any colors takes a standard 4 to 6 weeks.. The process goes this way.... first we have to meet our standard production of Black bumpers for our distributor and our dealers.. once that is done we now can take time to set up the injection machine, for white.... We have to order out the color from our resin foam company, that takes a week to get sometimes longer, It takes about half day to change over black to white. We waste about 3/4 of a drum of resin used to flush, that cost is passed on to you, labor and material used. A 400.00 charge per custom color... The resin has to be blended with U/V additives for yellowing we spray in a TOP U/V paint that bonds to the urethane resin once injected into the mold.... This is a painstaking process. With all that involved we normally tell our customers 4 to 6 weeks.

Your new order is for 136 ea DU-5F (White) the bumpers that Carlos received were bumpers left in stock from our previous custom order, held for one year, for back ups for our clients, they are sold. The price of 135.00 was a discounted price normally our black line sells to dealers for 154.75 ea custom colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will not do custom orders less than one drum of resin/catalyst which is 1,000 Lbs approx: 65 large bumpers...

Please be specific on your ordered amounts and if you want to have back ups at our location. All back up bumpers will be charged to you at the same price as your order amount.. Held at our company.

A 50% deposit on your order is requested to start. The balance plus shipping to Tropical will be paid at time of shipping your complete order. Once you have figured out the quantities if its different then 136 ea I will get you a cost on what the shipping will be.

| | | | | |
|---------------------|---|--------|---|-----------|
| 136 ea | x | 186.95 | = | 25,425.20 |
| Custom Charge | | 400.00 | + | 400.00 |
| Total less shipping | | | = | 25,800.00 |

Michael J Celoni
Pres:
C Marie Products
Milwaukee, WI
Clearwater, FL

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Subject: Fwd: Little St J=mes Fender quote

From: Carlos Rodriguez [REDACTED]

>

cmarineproducts@gmail.com>

Date: May 28, 2015 at =:06:17 AM AST

To: Carlos Rodriguez [REDACTED]

Subject:Re: Little St James Fender quote

Good Morni=g Carlos

Terms: Per your request =n May 20th....

Cost: Custom Color =C2 (Gray) Per your companies color choice (Little Saint J=mes Island) SW-6250 Granite Peak

Custom Color Ch=nge: 400.00

29,164.20

156 ea DU-5F (Large Flat Bumper 186.95 ea x 156 ea =C2 =

(Large Outside Corner =A0779.70

(Large Outside Corner =29.95 x 6 ea =

600.00

500 ea 1/2 " (4" Stainless Steel Bolts 1.20 ea x 500 =C2 =

500 ea (SAE) tapered Stainless Steel Washers .10 = 500 = 50.00

<=r>

Total less shipping FOB Concord, MI Man=ufacturing Plant 30,593.90

=br>

Carlos I am not sure if y=u have your own (Shipping Freight Company)

(So I will price shipping to your location, please provide an a=dress to

Ship to=A6....

We will keep on ha=d the Top Coat U/V coating SW-6250 at our plant. We normally make more then what is needed (80).just incase we need more bumper= for you location.

Payment Terms: 5=% due on order.....Balance: plus shipping due before

<=iv>

banks

=C2 shipment is shipped..=A0 Wire transfer between our

=C2 =A0 is recommended.

Thank You

<=iv>

Michael J Celoni
Pres:
C Marine Prod=cts
Milwaukee, WI
Clearwater, FL

On Thu, May 21, 2015 at 11:=9 AM, Carlos Rodriguez [REDACTED]

[REDACTED] > wrote:

Thank you very much Micha=l

Sent from my iPhone

On May 21, 2015, at 9=47 AM, Michael C <[REDACTED]>

[REDACTED] > wrote:

Carlos I have sent a message =o the plant, to see what time frame we are looking at for the custom run o= your custom color.. I will let you know as soon as I do. I wi=l follow up with pricing later today or tonight

very busy here. Mike</=iv>

On Wed,=May 20, 2015 at 9:00 AM, Michael C

[REDACTED] =gt; wrote:

Carlo= Good to hear from you... I will get back to you later, thank =ou and have a great day.. You know I will have to come down to your locati=n just to see how the bumpers look after you put them on. Mich=el

On Wed, May 20, 2015 at 8:41 AM, Carlos Rodriguez <<=

[REDACTED] >> wrote:

Greetings Michael C. We would like a quote for 156 grey l=rge fenders Sherwin Williams color number: SW6250 granite peak. Also=6 large corner pieces.

Thank you

Carlos Rodriguez

=/div>

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=C2◆ please note

The information co=tained in this communication is confidential, may be attorney-client pr=vileged, may constitute inside information, and is intended only for

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=C2◆ please note

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