
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, May 28, 2015 8:32 PM
To: Richard Kahn
Subject: Re: Little St James Fender quote

pricing?

On Thu, May 28, 2015 at 4:26 PM, Richard Kahn [REDACTED] <[REDACTED]> wrote:

some ideas i found online..

<=iv>http://www.pbsboatstore.co=/Dock-Edge-1150-F.htm?feed=Froogle&gclid=CjwKEAjw-ZqrBRDt_Kjhjcbzh=ISJAAIRGvIUV8HgCjhUGEbzRHrAodnn3QVnyK7uYofIGUiUqg88hoCPvzw_wcB
<http://www.pbsboatstore.com/Dock-Edge-1150-F.htm?feed=Froo=le&gclid=CjwKEAjw-ZqrBRDt_Kjhjcbzh=ISJAAIRGvIUV8HgCjhUGEbzRHrAodnn3Q=nyK7uYofIGUiUqg88hoCPvzw_wcB>
</=iv>

<http://www.duramaxmarine.com/impact-bumper.htm> <<http://www.duramaxmarine.com/impact-bump=r.htm>>

<http://technorubberindustries.com/=echno.pdf> <<http://technorubberindu=tries.com/techno.pdf>>

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Date: May 28, 20=5
at 2:29:29 PM EDT

<=>Subject: Re: Little St James Fender quote

<=span>

From: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

To: Richard Kahn [REDACTED]

how much are standrad =enders strips I cant imagine very expensive.

<=iv class="gmail_extra">

On Thu, May 28, 2015 at 12:33 PM, Richard Kahn [REDACTED]

[REDACTED] >=wrote:

i was able to negotiate michaels price of 30,593.90 to 29,000 for 1=6 grey bumpers (approx 5% discount)

other costs:<=div>

shipping from Wisconsin to Miami FL 1,500

tropical shipping to STT =C2? 500

total cost landed to STT 31,000

i include= 2-27-2015 email that showed custom colors were more expensive than standa=d black or the extra whites we originally bought

=the color that carlos picked was SW 6250 Granite Peak

<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0>

estimated manufacturing time is 7-8 wee=s plus 2 weeks from Wisconsin to FL and then STT
(total 10 weeks)

projected arrival on LSJ: August 10th

=div>please confirm color and price are ok
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

=blockquote type="cite">

----- Forwarded message -----

From: Michael C <[REDACTED]>
Date: Fri, Feb 27, 2015 at 8:57 AM
Subject: Re: LSJE, LLC-- February 25, 2015
To: Daphne Wallace <[REDACTED]>
Cc: [REDACTED]

<[REDACTED]> >

Hi Daphne, Rich,=Carlos

I called the plant to see about pro=uction on your requests... Let me first tell you that any cust=m orders for any colors takes a stander 4 to 6 weeks.. The process =C2♦ goes this way.... first we have to meet our standard production=of Black bumpers for our distr: and our dealers.. once that is done we now=can take time to set up the injection machine, for white..... We hav= to order out the color from our resin foam company, that takes a week to =et sometimes longer, It takes about half day to change over black to white=. We waste about 3//4 of a drum of resin used to flush, that cost is=passed on to you, labor and material used. A 400.00 charge per custom colo=... The resin has to be blended with U/V additives for yellowing ♦=A0we spray in a TOP U/V paint that bonds to the urethane resin once inject=d into the mold....This is a pain staking process. With all that inv=ked we normally tell our customers 4 to 6 weeks.

=C2♦Your new order is for 136 ea DU-5F (White) =he bumpers that Carlos received were bumpers left in stock from our previo=s custom order, held for one year, for back ups for our clients, the= they are sold. The price of 135.00 was a discounted price normally =ur black line sells to dealers for 154.75 ea custom =colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will=not do custom orders lest then one drum of resin/catalyst which is </=iv>

1,000 Lbs apprx: 65 large bumpers...

=C2♦ Please be specific on your ordered amounts and if you want to have b=ck ups at our location. All back up bumpers will be charged to you at the =ame price as your order amount.. Held at our company.

♦=A0 A 50% deposit on your order is requested to start. The bal=nce plus shipping to Tropical will be paid at time of shipping your =complete order.

Once you have figured out the quintiles if its di=ferent then 136 ea I will get you a cost on what the shipping will b=.

136 ea	x ♦=A0	186.95	= 25,425.20
Cus=om Charge	400.00	+ 400.00=/u>	
Total less shipping	♦=A0	25,800.00	

Michael J=Celoni
Pres:
C Marie Products
Milwaukee, WI<=div>
Clearwater, FL
</=iv>

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Subject: Fwd: Little St James Fender quote

From: Carlos Rodriguez [REDACTED]

>

cmarineproducts@gmail.com>

Date: May 28, 2015 at =:06:17 AM AST

To: Carlos Rodriguez [REDACTED]

Subject:Re: Little St James Fender quote

Good Morning Carlos

Terms: Per your request =n May 20th....

Cost: Custom Color =C2◆(Gray) Per your companies color choice (Little Saint James Island) SW-6250 Granite Peak

Custom Color Ch=nge: 400.00

156 ea DU-5F ◆=A0Large Flat Bumper 186.95 ea x 156 ea =C2◆ =
29,164.20

◆=A06 ea DU-5C Large Outside Corner =29.95 x 6 ea =
◆=A0779.70

500 ea 1/2 " ◆=A0x 4" Stainless Steel Bolts 1.20 ea x 500 =C2◆ =
600.00

500 ea (SAE) tapered Stainless Steel Washers .10 = 500 = 50.00
<=r>

Total less shipping FOB Concord, MI Manufacturing Plant 30,593.90

=br>

Carlos I am not sure if y=u have your own (Shipping Freight Company)

◆=A0 So I will price shipping to your location, please provide an a=dress to
Ship to◆=A6....

We will keep on ha=d the Top Coat U/V coating SW-6250 at our plant. We normally make more then what is needed◆=80◆.just incase we need more bumper= for you location.

Payment Terms: 5=% due on order.....Balance: plus shipping due before

<=iv>

=C2♦ shipment is shipped..♦=A0 Wire transfer between our

banks

=C2♦ ♦=A0 is recommended.

Thank You

<=iv>

Michael J Celoni
Pres:
C Marine Prod=cts
Milwaukee, WI
Clearwater, FL

On Thu, May 21, 2015 at 11:=9 AM, Carlos Rodriguez

<=gt; wrote:

Thank you very much Micha=

Sent from my iPhone

On May 21, 2015, at 9=47 AM, Michael C <

> wrote:

Carlos I have sent a message =o the plant, to see what time frame we are looking at for the custom run o= your custom color.. I will let you know as soon as I do. I wi=l follow up with pricing later today or tonight

very busy here. Mike</=iv>

On Wed,=May 20, 2015 at 9:00 AM, Michael C

=gt; wrote:

Carlo= Good to hear from you... I will get back to you later, thank =ou and have a great day.. You know I will have to come down to your locati=n just to see how the bumpers look after you put them on. Mich=el

On Wed, May 20, 2015 at 8:41 AM, Carlos Rodriguez <=

>> wrote:

Greetings Michael C. We would like a quote for 156 grey l=rg fenders Sherwin Williams color number: SW6250 granite peak. Also=6 large corner pieces.

Thank you

Carlos Rodriguez

=/div>

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=C2◆ please note

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=C2◆ please note

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