
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, May 28, 2015 6:29 PM
To: Richard Kahn
Subject: Re: Little St James Fender quote

how much are standrad fenders strips I cant im=gine very expensive.

On Thu, May 28, 2015 at 12:33 PM, Richard Kahn <[REDACTED]> wrote:

i was able to negotiate mich=els price of 30,593.90 to 29,000 for 156 grey bumpers (approx 5% discount)=/div>

other costs:

shipping from Wisconsin t= Miami FL 1,500

trop=cal shipping to STT ◆=A0 =C2◆ 500

=otal cost landed to STT ◆=A0 =1,000

i included 2-27-2015 email that showed cust=m colors were more expensive than standard black or the extra whites we or=ginally bought

the color that carlos picked was=C2◆SW 6250 Granite Peak

<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-c=lors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0> <<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW6=50-granite-peak/#/6250/?s=products&p=PS0>>

estimated manufacturing time is 7-8 wee=s plus 2 weeks from Wisconsin to FL and then STT (total 10 weeks)

projected arrival on LSJ: August 10th

=div>please confirm color and price are ok
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

=blockquote type="cite">

----- Forwarded message -----

From: Michael C <cmarineproducts@gmail.com>

Date: Fri, Feb 27, 2015 at 8:57 AM

Subject: Re: LSJE, LLC-- February 25, 2015

To: Daphne Wallace <[REDACTED]>

Cc: [REDACTED]

<mailto:[REDACTED]>

Hi Daphne, Rich, Carlos

I called the plant to see about production on your requests... Let me first tell you that any custom orders for any colors takes a standard 4 to 6 weeks.. The process goes this way.... first we have to meet our standard production of Black bumpers for our distributor and our dealers.. once that is done we now can take time to set up the injection machine, for white..... We have to order out the color from our resin foam company, that takes a week to get sometimes longer, It takes about half day to change over black to white. We waste about 3/4 of a drum of resin used to flush, that cost is passed on to you, labor and material used. A 400.00 charge per custom color... The resin has to be blended with U/V additives for yellowing we spray in a TOP U/V paint that bonds to the urethane resin once injected into the mold....This is a painstaking process. With all that involved we normally tell our customers 4 to 6 weeks.

Your new order is for 136 ea DU-5F (White) the bumpers that Carlos received were bumpers left in stock from our previous custom order, held for one year, for back ups for our clients, they are sold. The price of 135.00 was a discounted price normally our black line sells to dealers for 154.75 ea custom colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will not do custom orders less than one drum of resin/catalyst which is

1,000 Lbs approx: 65 large bumpers...

Please be specific on your ordered amounts and if you want to have back ups at our location. All back up bumpers will be charged to you at the same price as your order amount.. Held at our company.

A 50% deposit on your order is requested to start. The balance plus shipping to Tropical will be paid at time of shipping your complete order.

Once you have figured out the quantities if its different than 136 ea I will get you a cost on what the shipping will be.

136 ea	x	186.95	=	25,425.20
Custom Charge		400.00	+	400.00
Total less shipping			=	25,800.00

Michael J Celoni

Pres:

C Marie Products

Milwaukee, WI

Clearwater, FL

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Subject:
Fwd:=Little St James Fender quote

From: Carlos Rodriguez [REDACTED]

</=pan>

Date: May 28, 2015 at 8:38:12 AM EDT

To: Ann Rodriquez [REDACTED] >, Ri=hard

Kahn <[REDACTED]>

Sent from my iPhone

Begin forwarded message:

From: Michael C [REDACTED]

Date: May 28, 2015 at 8:06:17 AM AST

To: [REDACTED]

Subject: Re: Little St James Fe=der quote

Good Morning Carlos

Terms: Per your request on May 20th....

=div>

Cost: Custom Color (Gray) Per your=companies color choice (Little Saint James Island) SW-

6250 Granite=Peak

Custom Color Change: 400.00

156 ea DU-5F Large Flat Bumper =C2 186.95 ea x 156 ea = =9,164.20

6 ea DU-5C 186.95 Large Outside Corner 129.95 x 6 ea 186.95 = 779.70

=/div>

500 ea 1/2 " x 4" Stainless Steel Bolts 1.20 ea x 500 = 600.00

500 ea (S=E) tapered Stainless Steel Washers .10 x 500 = 50.00

Total less shipping FOB Concord, MI Manufacturing Plant 30,593.90

Carlos I am not sure if you have your own (Shipping=Freight Company)

So I will price shipping to your location, please provide an address to

Ship to.....

<=r>

We will keep on hand the Top Coat U/V coating S=-6250 at our plant. We
=C2 normally make more then what is needed....just incase we need m=re
bumpers for you location.

Payment Terms: 50% due on order...=80..Balance: plus shipping due before

=C2 shipment is shipped.. Wire transfer between =ur banks

=A0 is recom=ended.

Thank You

Michael=J Celoni
Pres:
C Marine Products
Milwaukee, =I
Clearwater, FL

On Thu, May 21, 2015 at 11:39 AM, Carlos Rodriguez <[REDACTED]> wrote:

Thank you very much Michael

Sent from my iPh=ne

On May 21, 2015, at 9:47 AM, Michael <[REDACTED]> wrote:

Carlos I have sent a message to the plant, to see what ti=e frame we are
looking at for the custom run of your custom color.. = will let you know as soon as I do. I will follow up with pricing
la=er today or tonight

very busy here. Mike

On Wed, May 20, 2015 at 9:00 AM, Mi=hael C <cmarineproducts@gmail.com
<mailto:cmarineproducts@gmail.com> > wrote:

Carlos Good to hear from yo=... I will get back to you later, thank you and have
a great day.. Y=u know I will have to come down to your location just to see how the bumpe=s look after you put them
on. Michael

On Wed, May 20, 2015 at 8:=1 AM, Carlos Rodriguez <rodz7712@yahoo.com
<mailto:rodz7712@ya=oo.com> > wrote:

Greetings =ichael C. We would like a quote for 156 grey large fenders Sherwin
William= color number: SW6250 granite peak. Also 6 large corner pieces.

Thank you

Carlos Rodriguez



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please note<=r>

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