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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Thursday, May 28, 2015 8:37 PM  
**To:** Richard Kahn  
**Subject:** Re: Little St James Fender quote

tefhno 11181

On Thu, May 28, 2015 at 4:35 PM, Richard Kahn <[REDACTED]> wrote:

i would need you to pick a few di=ferent styles you like before i called vendor for prices

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022  
[REDACTED]

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Date: May 28, 20=5  
at 4:31:51 PM EDT

<=>Subject: Re: Little St James Fender quote

<=span>

From: "jeffrey E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

To: Richard Kahn <[REDACTED]>

pricing?

On Thu, May 28, 2015 at 4:26 PM, Richard Kahn <[REDACTED]>

> wrote:

s=me ideas i found online..

http://www.pbsboatstore.com/Dock-Edge-1150-F.htm?feed=Froogle&=gclid=CjwKEAju-ZqrBRDt\_KjhjcbzhISJAAIRGvIUUV8HgCjhUGEbZRHrAodnn3QVnyK7uY=flGUUqg88hoCPvzw\_wcB  
<http://www.pbsboatstore.co=/Dock-Edge-1150-F.htm?feed=Froogle&gclid=CjwKEAju-ZqrBRDt\_Kjhjcbzh=ISJAAIRGvIUUV8HgCjhUGEbZRHrAodnn3QVnyK7uYoflGUUqg88hoCPvzw\_wcB>

http://www.dura=axmarine.com/impact-bumper.htm  
<http://www.duramaxmarine.com/impact-bumper.htm>

=a href="http://technorubberindustries.com/techno.pdf" target="\_blank">=ttp://technorubberindustries.com/techno.pdf

<=r>

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022



Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Date:  
May 28, 2015 at 2:29:2= PM EDT

Subject: Re: Little St James Fender quote

From: "jeffrey E." <jeevacation@gmail.co=>

To: Richard Kahn [REDACTED] >

how much are standrad fenders strips I cant imagine very e=pensive.

On Thu, May 28, 2015 at 12:33 PM, Richard Kahn & [REDACTED]  
[REDACTED] wrote:

i was able to negotiate michael's price o= 30,593.90 to 29,000 for 156 grey  
bumpers (approx 5% discount)

<=r>  
other costs:  
shipping from Wisconsin to Miami FL 1,500  
tropical shippin= to STT =C2 50=

total cost landed to STT    =A0 31,000

i included 2-27-2015 email that showed custom colors were more expensive than standard black or the extra whites we originally bought

the color that carlos picked was SW 650 Granite Peak  
<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW6250-granite-peak/#/6250/?s=products&p=PS0> <<https://www.sherwin-williams.com/homeowners/color/find-and-explore-colors/paint-colors-by-family/SW650-granite-peak/#/6250/?s=products&p=PS0>>

estimated manufacturing time is 7-8 weeks plus 2 weeks from Wisconsin to FL and then STT (total 10 weeks)

projected arrival on LSJ: August 10th

>please confirm color and price are ok  
thank you

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022

>

----- Forwarded message -----

From: Michael C. [REDACTED]  
Date: Fri, Feb 27, 2015 at 8:57 AM  
Subject: Re: LSJE, LLC-- February 25, 2015  
To: Daphne Wallace <[REDACTED]>  
Cc: ann rodriuez <[REDACTED]>

Hi Daphne, Rich, Carlos

I called the plant to see about production on your requests... Let me first tell you that any custom orders for any colors takes a standard 4 to 6 weeks.. The process goes this way.... first we have to meet our standard production of Black bumpers for our distributor and our dealers.. once that is done we now can take time to set up the injection machine, for white..... We have to order out the color from our resin foam company, that takes a week to get sometimes longer, It takes about half day to change over black to white. We waste about 3/4 of a

drum of resin used to flush, that cost is passed on to you, labor and material used. A 400.00 charge per custom color... The resin has to be blended with U/V additives for yellowing. We spray in a TOP U/V paint that bonds to the urethane resin once injected into the mold.... This is a painstaking process. With all that involved we normally tell our customers 4 to 6 weeks.

Your new order is for 136 ea DU-5F ( White ) ..... the bumpers that Carlos received were bumpers left in stock from our previous custom order, held for one year, for back ups for our clients, then they are sold. The price of 135.00 was a discounted price normally our black line sells to dealers for 154.75 ea custom colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will not do custom orders less than one drum of resin/catalyst which is 1,000 Lbs approx: 65 large bumpers...

Please be specific on your ordered amounts and if you want to have back ups at our location. All back up bumpers will be charged to you at the same price as your order amount.. Held at our company.

A 50% deposit on your order is requested to start. The balance plus shipping to Tropical will be paid at time of shipping your complete order. Once you have figured out the quantities if its different than 136 ea I will get you a cost on what the shipping will be.

136 ea	x	186.95	=	25,425.20
Custom Charge		400.00	+	400.00
Total less shipping				25,800.00

Michael J. Celoni  
Pres:  
C Marie Products  
Milwaukee, WI  
Clearwater, FL

Begin forwarded message:

Subject: Fwd: Little St James Fender quote

From: Carlos Rodriguez

Date: May 28, 2015 at 10:06:17 AM AST  
To: Carlos Rodriguez  
Subject: Re: Little St James Fender quote

Good Morning Carlos

Terms: Per your request on May 20th....

Cost: Custom Color =C2 ( Gray ) Per your companies color choice ( Little Saint James Island ) SW-6250 Granite Peak

Custom Color Change: 400.00

29,164.20 156 ea DU-5F Large Flat Bumper 186.95 ea x 156 ea =C2 =

=A0779.70 =A06 ea DU-5C Large Outside Corner =29.95 x 6 ea =

600.00 500 ea 1/2 " A0x 4" Stainless Steel Bolts 1.20 ea x 500 =C2 =

500 ea ( SAE ) tapered Stainless Steel Washers .10 = 500 = 50.00

<=r>

Total less shipping FOB Concord, MI Manufacturing Plant 30,593.90

=br>

Carlos I am not sure if you have your own ( Shipping Freight Company )

=A0 So I will price shipping to your location, please provide an address to

Ship to=A6....

We will keep on hand the Top Coat U/V coating SW-6250 at our plant. We normally make more than what is needed=80. just in case we need more bumper for you location.

Payment Terms: 5% due on order.....Balance: plus shipping due before <=iv>

banks =C2 shipment is shipped..=A0 Wire transfer between our

=C2 =A0 is recommended.

Thank You  
<=iv>

Michael J Celoni  
Pres:  
C Marine Products  
Milwaukee, WI  
Clearwater, FL

On Thu, May 21, 2015 at 11:09 AM, Carlos Rodriguez <[REDACTED]> wrote:

Thank you very much Michael

Sent from my iPhone

On May 21, 2015, at 9:47 AM, Michael C [REDACTED]  
[REDACTED] wrote:

Carlos I have sent a message to the plant, to see what time frame we are looking at for the custom run of your custom color.. I will let you know as soon as I do. I will follow up with pricing later today or tonight

very busy here. Mike

On Wed, May 20, 2015 at 9:00 AM, Michael C [REDACTED] wrote:

Carlos Good to hear from you... I will get back to you later, thank you and have a great day.. You know I will have to come down to your location just to see how the bumpers look after you put them on. Michael

On Wed, May 20, 2015 at 8:41 AM, Carlos Rodriguez <[REDACTED]> wrote:

Greetings Michael C. We would like a quote for 156 grey large fenders Sherwin Williams color number: SW6250 granite peak. Also 6 large corner pieces.  
Thank you

Carlos Rodriguez  
[REDACTED]

=/div>

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=C2 please note

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