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**From:** Larry Visoski [REDACTED]  
**Sent:** Thursday, March 15, 2018 2:22 PM  
**To:** Je vacation; Rich Kahn  
**Subject:** Fwd: Permagard.

Jeffrey, I spoke directly to Permaguard in Miami, they offered us a 10% discount and application takes 3 days, since they are based in Miami Permagard reps will be on site to supervise the application, if you go to Palm Beach tomorrow they can start on Saturday and be completed by Monday afternoon

Price \$20,300

</=iv>  
Do you approve?

Thx  
=arry

Sent from my iPhone  
<=iv>  
Begin forwarded message:

>  
From: Fernando Guerrero <fernando.guerrero@permagard.com <mailto:fernando.guerrero@permagard.com>  
Date: March 15, 2018 at 10:16:57 AM EDT  
To: [REDACTED]  
Subject: Permagard.

Hi Larry,

<= class="MsoNormal">

It was a pleasure speaking with you this morning. Our list price for the G550 is \$23,000. Fontainebleau Aviation which will be the certified applicator on this project can offer a 10% discount for the new paint. The total on the aircraft will be \$20,700. If agreed we can fit the a/c this Saturday, Sunday and Monday. We will also be on site to help support. =/p>

Thank you, =

<<https://twitter.com/permagar>> <<https://www.instagram.com/pe=magardusa/>>  
<<https://www.youtube.com/watch?v=-dD45wSEuTs>>

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