
From: jeffrey E. <jeevacation@gmail.com>
Sent: Wednesday, April 8, 2015 3:20 PM
To: Richard Kahn
Subject: Re: Black Dock Bumpers

do they have grey?

On Wed, Apr 8, 2015 at 11:15 AM, Richard Kahn <pan dir="ltr">[REDACTED]>
<mailto:[REDACTED]> wrote:

attached is pricing per black dock bumper based on quantity ordered
we originally contemplated 16 bumpers

36 x 154.75 each = 21,046

<=r>

150 dock bumpers with volume discount @ 144.45 = 21,667.50<=r>

please advise on quantity you would like to order
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022

tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:0px">Date: April 8, 2015 at 8:57:43 AM EDT

=b>Subject: Re: LSJE, LLC

=span style="font-family:-webkit-system-font,Helvetica Neue,Helvetica,sans-serif;color:rgb(0,0,0,1.0)">From: Michael C <= href="mailto:[REDACTED]>
target="_blank" [REDACTED]

<=>To: Richard Kahn [REDACTED]

Goof Morning Richard

=C2

=A0

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Prici=g quantity's:

169.95 =C2 0 to 50 ea

161.45 50 t= 100 ea 5% off

154.75 1=0 to 150 ea 10% off

144.4= 150 to 200 ea 15% off

Richard we can ship in t=o weeks from date of order after April 13th FOB Milwaukee, WI
<=iv>

Thank You

Michael J Celoni

Pres:

C Marine Products

Milwaukee, WI

<=iv>

<=iv class="gmail_quote">On Tue, Apr 7, 2015 at 8:54 AM, Richard Kahn <mailto: [REDACTED]> wrote:

thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cel [REDACTED]

On Apr 7, 2015, at=9:50 AM, Michael C [REDACTED]
<mailto: [REDACTED]> wrote:

Will get back to you later today, on location in Chicago... =C2 Many folks like and want white yet once they see what you say then th=y go with black and we have been doing black for 28 yrs. Have a great day
=e back to you later Michael

On Tue, Apr 7, 2015 at 8:43 AM, Richard Kahn <mailto:[REDACTED]> wrote:

we are now interested in black dock
fenders as the principal was not happy with how the whites weathered..
can you please price for a minimum of 136 in quantity with possibly up to
200

thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

----- Forwarded message -----

From: Michael C <mailto:[REDACTED]>
Date: Fri, Feb 27, 2015 at 8:57 AM
Subject: Re: LSJE, LLC - February 25, 2015
To: Daphne Wallace <[REDACTED]>
Cc: ann rodriquez <[REDACTED]>

Hi Daphne, Rich, Carlos

I called the plant to see about product on your requests... Let me first tell you that any custom orders for any colors takes a standard 4 to 6 weeks.. The process goes this way.... first we have to meet our standard production of Black bumpers for our distributor and our dealers.. once that is done we now can take time to set up the injection machine, for white..... We have to order out the color from our resin foam company, that takes a week to get-sometimes longer, It takes about half day to change over black to white.. we waste about 3/4 of a drum of resin used to flush, that cost is passed on to you, labor and material used. A 400.00 charge per custom color. The resin has to be blended with U/V additives for yellowing we spray in a TOP U/V paint that bonds to the urethane resin once injected into the mold....This is a painstaking process. With all that involved we normally tell our customers 4 to 6 weeks.

Your new order is for 136 ea DU-5F (White) the bumpers that Carlos received were bumpers left in stock from our previous custom order, held for one year, for back ups for our clients, they are sold. The price of 135.00 was a discounted price normally our black line sells to dealers

for 154.75 ea custom colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will not do custom orders less than one drum of resin/catalyst which is

1,000 Lbs approx: 65 large bumpers...

Please be specific on your ordered amounts and if you want to have bumpers at our location. All back up bumpers will be charged to you at the same price as your order amount.. Held at our company.

A 50% deposit on your order is requested to start. The balance plus shipping to Tropical will be paid at time of shipping your complete order.

Once you have figured out the quantities if its different than 136 ea I will get you a cost on what the shipping will be.

136 ea	x	186.95	=	25,425.20
Custom Charge		400.00	+	400.00
Total less shipping				25,800.00

Michael J. Celoni
Pres:
C Marie Products
Milwaukee, WI
Clearwater, FL

On Wed, Feb 25, 2015 at 10:41 AM, Daphne Wallace wrote:

Greetings Michael,

Can you call me at or email me an alternate contact number to contact you.

I am trying to place an order for additional dock bumpers for the project being headed by Carlos Rodriguez on LSJE, LLC.

Kind regards,

Daphne Wallace

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=C2◆ please note

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[<mailto:jeevacation@gmail.com>](mailto:jeevacation@gmail.com) , and

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