
From: jeffrey E. <jeevacation@gmail.com>
Sent: Wednesday, April 8, 2015 3:20 PM
To: Richard Kahn
Subject: Re: Black Dock Bumpers

do they have grey?

On Wed, Apr 8, 2015 at 11:15 AM, Richard Kahn <=pan dir="ltr"> [REDACTED]
<mailto:[REDACTED]> wrote:

attached is pricing per back dock bumper based on quantity ordered
we originally contemplated 1=6 bumpers

36 x 154.75 each = 21,046

<=r>

150 dock bumpers with volume discount @ 144.45 = 21,667.50<=r>

please advise on quantity you would like to order
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cel [REDACTED]

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">Date: April 8, 2=15 at
8:57:43 AM EDT

=b>Subject: Re: LSJE, LLC

=span style="font-family:-webkit-system-font,Helvetica Neue,Helvetica,san-serif;color:rgba(0,0,0,1.0)">From: Michael C <<= href="mailto:[REDACTED]">[REDACTED]<=target=_blank>[REDACTED]

<=>To: Richard Kahn [REDACTED]

Goof Morning Richard
=C2♦ ♦=A0 =C2♦ ♦=A0 =C2♦ ♦=A0
=C2♦ Pric=g quantity's:

169.95 =C2♦ 0 to 50 ea

161.45 50 t= 100 ea 5% off

154.75 1=0 to 150 ea 10% off

144.4= 150 to 200 ea 15% off

Richard we can ship in t=o weeks from date of order after April 13th FOB Milwaukee, WI
<=iv>

Thank You

Michael J Celoni
Pres:
C Marine Products
Milwaukee, WI
<=iv>

<=iv class="gmail_quote">On Tue, Apr 7, 2015 at 8:54 AM, Richard Kahn <mailto:[REDACTED]> wrote:

thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cel [REDACTED]

<mailto:[REDACTED]> On Apr 7, 2015, at=9:50 AM, Michael C [REDACTED] wrote:

Will get back to you later today, on location in Chicago... =C2♦ Many folks like and want white yet once they see what you say then th=y go with black and we have been doing black for 28 yrs. Have a great day =e back to you later Michael

On Tue, Apr 7, 2015 at 8:43 AM, Richard Kahn <<mailto:> [REDACTED]> wrote:

=div style="word-wrap:break-word">we are now interested in black dock
fen=ers as the principal was not happy with how the whites weathered..

can=you please price for a minimum of 136 in quantity with possibly up to
200<=div>

thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cel [REDACTED]

----- Forwarded message -----

<mailto:[REDACTED]> From: Michael C [REDACTED]

>=span> Date: Fri, Feb 27, 2015 at 8:57 AM

Subject: Re: LSJE, LLC - F=bruary 25, 2015

To: Daphne Wallace [REDACTED]

>

Cc: ann rodriquez [REDACTED]

Hi Daphne, Rich, Car=os

I called the plant to see about product=on on your requests... Let me first tell you that any custom o=ders for any colors takes a stander 4 to 6 weeks.. The process ♦=A0goes this way.... first we have to meet our standard production of=Black bumpers for our distr: and our dealers.. once that is done we now ca=take time to set up the injection machine, for white..... We have t= order out the color from our resin foam company, that takes a week to get=sometimes longer, It takes about half day to change over black to white.. =e waste about 3/4 of a drum of resin used to flush, that cost is pa=sed on to you, labor and material used. A 400.00 charge per custom color=E2♦♦ The resin has to be blended with U/V additives for yellowing ♦=A0we spray in a TOP U/V paint that bonds to the urethane resin once inject=d into the mold....This is a pain staking process. With all that inv=ked we normally tell our customers 4 to 6 weeks.

=C2♦Your new order is for 136 ea DU-5F (White) =he bumpers that Carlos received were bumpers left in stock from our previo=s custom order, held for one year, for back ups for our clients, the= they are sold. The price of 135.00 was a discounted price normally =ur black line sells to dealers

for 154.75 ea custom =colors for 186.95 ea FOB Milwaukee, Wisconsin.... We will=not do custom orders less then one drum of resin/catalyst which is </=iv>

1,000 Lbs apprx: 65 large bumpers...

=C2♦ Please be specific on your ordered amounts and if you want to have b=ck ups at our location. All back up bumpers will be charged to you at the =ame price as your order amount.. Held at our company.

♦=A0 A 50% deposit on your order is requested to start. The bal=nce plus shipping to Tropical will be paid at time of shipping your =complete order.

Once you have figured out the quintiles if its di=ferent then 136 ea I will get you a cost on what the shipping will b=.

136 ea	x ♦=A0	186.95	= 25,425.20
Cus=om Charge	400.00	+ 400.00=/u>	
Total less shipping	♦=A0	25,800.00	

Michael J=Celoni
Pres:
C Marie Products
Milwaukee, WI<=div>
Clearwater, FL

<mailto:[REDACTED]> On Wed, Feb 25, 2015 at 10:41 AM, Daphne Wallace <[REDACTED]> wrote:

Greetings Michael,

Can you call me at [REDACTED] or email me an alternate contact number to contact you.

<=r>

I am trying to place an order for additional dock bumpers for=the project being headed by Carlos Rodriguez on LSJE, LLC.

<=div>
Kind regards,

Daphne Wallace

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=C2◆ please note

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