
From: Vincenzo Iozzo <[REDACTED]>
Sent: Thursday, February 12, 2015 3:56 PM
To: Jeffrey E.
Subject: Re: Favor/help

Jeffrey,
Was wondering if you had time to give a thought to this at all?

Thanks

Sent from my Iphone

> On 05/feb/2015, at 09:25, Vincenzo Iozzo <[REDACTED]> wrote:
>
> Jeffrey,
> So it looks like we are moving forward with the company (meaning we have i=vestors), this is good news for me but also poses an issue.
>
> The issue is that my shareholder agreement with my previous company is pre=ty annoying, both because I cannot freely hire people from there but also b=cause I might have some non-compete issues down the line. So I'm trying to s=ll my equity in that company (Trail Of Bits Inc).
>
> I went to dinner with the other co-founders of the company the other day t= see if they were willing to buy me out, I should know more early next week=but I don't think it's very likely to happen.
>
> A competitor of the company is willing to buy me out, but I'm sure that if=I go with him the other co-founders will fight hard to prevent the sale or a= the very least delay it a lot (they don't like each other very much, and t=at's an understatement).
>
> Anyway, the request for help is the following:
> Do you think you or a friend/client of yours might be willing to buy
> it? => There are two options, the first is just my equity (roughly around 8%) and=the second is mine + another guy that left which would bring the total to a=out 18%.
>
> The company is profitable and the revenue should be around \$3-5mm, so fair=y small. I'm waiting to receive the financials from them to know exactly th= revenues for 2014.
>
> The remaining co-founders have a long-term view on it, meaning they will l=kely not be willing to sell it for at least 5 years or so.
>
> In terms of positioning, the company is a known market leader for certain g=overnment services/agencies.
>
> Given the revenue I'm trying to get around 500k for my stake. As I said an=ther guy is willing to sell his stake too if 500k is too small of an invest=ent.
>
> Besides the pure investment opportunity, what I was thinking is that
> it co=ld be a good deal for somebody who is either trying to get an

> investor visa=for the US or for some form of tax saving. Hence why I
> figured I'd ask you.=20
>
> Anyhow, as a general indication do you think it's doable?
>
> Sorry for reaching out to you, but I figured you're one of the few people I=know who could help and could move fast
enough.
>
> Thank you,
> V
> Sent from my Iphone
>
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