
From: [REDACTED]
Sent: Thursday, April 4, 2013 7:14 PM
To: Je vacation
Cc: Rich Kahn
Subject: GIV cockpit upgrade

Jeffrey,

The salesperson for gulfstream cockpit upgrade told me there is possibility that DU885 LCD screen package originally quoted at \$725k to us could be priced at end of year deal that was offered in 2012,. Price would be \$700k. Rich may be able to get reduce price lower than 700k.

Price for TCAS, transponder and infrared Camera are extra,.

You can elect to postpone the install of LCD screen, saving the 700k, the only option we could not install that requires the DU885 package is the night vision infrared camera,. The TCAS and transponder upgrade can be installed without LCD panel install.

Total package original price was \$908k wDu885/LCD, TCAS, infer-red cmaera and ADSB/transponder upgrade. New price before Rich negotiates could be \$883k estimate.

Sent via BlackBerry by AT&T

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