
From: [REDACTED]
Sent: Friday, February 16, 2018 10:50 PM
To: Je vacation
Cc: Rich Kahn
Subject: Fwd: GIV SN 1085 Market Overview

Just received this from a broker,,
I do=t know him,
His was a cold call email, I reached o=t to ask His GIV value opinion.
We have ADS-B on our GIV, </=iv>
RRCC is Rolls Royce Corporate care.

=br>

Larry, <=p>

here are some numbers to get you=in the ballpark:

- * <=pan style="background-color: rgba(255, 255, 255, 0);>Retail on SN 1085 i= right about \$2.5M (seems to be holding over the past quarter)</=pan>
- * Average utilizati=n on that YOM is just over 11k hours TTAF – anything over/under tha= would affect that price accordingly
- * There are several mods that would add to th= value – new DU 885 adds around \$700k
- * WiFi & ADS-B out are 2 other m=ds that can affect the FMV to a large degree (ADS-B is really starting to p=p up with buyers)
- * Pricing includes RRCC, so no adjustment there (but good that y=u have it – big assist in marketing the jet should you decide to se=l)
- * As you well know, inspection status can have a big impact on market value
- * Above as=umes good condition P&I, logs & records

=p class="MsoNormal" style="margin: 0in 0in 0.0001pt;">>

Not sure what your status is with the jet, but if you a=e considering selling the plane I'd be happy to connect with you to=discuss a marketing plan in more detail. Buyers are out there, but it takes=focus to find and close them.

Best=

Craig</=:p>

=p class="MsoNormal" style="margin: 0in 0in 0.0001pt;">>Craig Bowers

<=r>

Sent from my iPhone

Begin forwarded message:

=b>From: Craig Bowers <[REDACTED]<mailto:[REDACTED]>>
Date: February 16, 2018 at 5:20:35 PM EST
T=: Larry Visoski <[REDACTED]<mailto:[REDACTED]>&=t;
Subject: GIV SN 1085 Market Overview

Larry, here are some numbers to get you in the ballpark:

- * Retail on SN 1085 is right about \$2.5M (seems to be holding over the past quarter)
- * Average utilization on that YOM is just over=11k hours TTAF – anything over/under that would affect that price accordingly
 - * There are several mods that would add to the value – new DU 885 adds around \$700k
 - * WiFi & A=S-B out are 2 other mods that can affect the FMV to a large degree (ADS-B is really starting to pop up with buyers)
 - * Pricing includes RRCC, so no adjustment there (but good that you have it – big asset in marketing the jet should you decide to sell)
 - * As you will know, inspection status can have a big impact on market value=/li>
 - * Above assumes good condition P&I, logs & records

Not sure what your status is with the jet, but if you=are considering selling the plane I'd be happy to connect with you t= discuss a marketing plan in more detail. Buyers are out there, but it take= focus to find and close them.

Best,

Craig

Craig Bowers

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