
From: [REDACTED]
Sent: Friday, February 16, 2018 10:50 PM
To: Je vacation
Cc: Rich Kahn
Subject: Fwd: GIV SN 1085 Market Overview

Just received this from a broker,,
I don't know him,
His was a cold call email, I reached out to ask his GIV value opinion.
We have ADS-B on our GIV, </iv>
RRCC is Rolls Royce Corporate care.

=br>

Larry, <=p>

here are some numbers to get you in the ballpark:

- * <=pan style="background-color: rgba(255, 255, 255, 0);">Retail on SN 1085 is right about \$2.5M (seems to be holding over the past quarter)</=pan>
- * Average utilization on that YOM is just over 11k hours TTAF – anything over/under that would affect that price accordingly
- * There are several mods that would add to the value – new DU 885 adds around \$700k
- * WiFi & ADS-B out are 2 other mods that can affect the FMV to a large degree (ADS-B is really starting to pop up with buyers)
- * Pricing includes RRCC, so no adjustment there (but good that you have it – big assist in marketing the jet should you decide to sell)
- * As you well know, inspection status can have a big impact on market value
- * Above assumes good condition P&I, logs & records

=p class="MsoNormal" style="margin: 0in 0in 0.0001pt;">

Not sure what your status is with the jet, but if you are considering selling the plane I'd be happy to connect with you to discuss a marketing plan in more detail. Buyers are out there, but it takes focus to find and close them.

Best=

Craig</=p>

=p class="MsoNormal" style="margin: 0in 0in 0.0001pt;">Craig Bowers

<=r>

Sent from my iPhone

Begin forwarded message:

=b>From: Craig Bowers <[REDACTED]> <mailto:[REDACTED]> >
Date: February 16, 2018 at 5:20:35 PM EST
T=: Larry Visoski <[REDACTED]> <mailto:[REDACTED]> &=t;
Subject: GIV SN 1085 Market Overview

Larry, here are some numbers to get you in the ballpark:

- * Retail on SN 1085 is right about \$2.5M (seems to be holding over the past quarter)
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Best,

Craig

Craig Bowers

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