
From: jeffrey E. <jeevacation@gmail.com>
Sent: Friday, February 16, 2018 11:35 PM
To: Larry Visoski
Subject: Re: GIV SN 1085 Market Overview

send it to the buyer. with 750k interior= you can see why my boss asks 4.

On Fri, Feb 16, 2018 at 5:49 PM, Larry Visoski <WiFi & ADS-B out=are 2 other mods that can affect the FMV to a large degree (ADS-B is really starting to pop up with buyers) <mailto:[REDACTED]>
* Pricing includes RRCC, so no adjustment there (but good that you have it – big assist in marketing the jet should you decide to sell)
* Craig

=div>

Craig Bowers

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Sent from my iPhone

Begin forwarded message:

From: Craig Bowers [REDACTED] <mailto:[REDACTED]>
Date: February 16, 2018 at 5:20:35 PM EST
To: Larry Visoski [REDACTED]
Subject: GIV SN 1085 Market Overview

Larry, here are some numbers to get you in the ballpark:

- * Retail on SN 1085 is right about \$2.5M (seems to be holding over the past quarter)
- * Average utilization on that YOM is just over 11k hours TTAF – anything over/under that would affect that price accordingly
- * There are several mods that would add to the value – new DU 885 adds around \$700k
- * WiFi & ADS-B out are 2 other mods that can affect the FMV to a large degree (ADS-B is really starting to pop up with buyers)
- * Pricing includes RRCC, so no adjustment there (but good that you have it – big assist in marketing the jet should you decide to sell)
- * As you well know, inspection status can have a big impact on market value
- * Above assumes good condition P&I, logs & records

Not sure what your status is with the jet, but if you are considering selling the plane I'd be happy to connect with you to discuss a marketing plan in more detail. Buyers are out there, but it takes focus to find and close them.

Best,

Craig

Craig Bowers

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=C2 please note

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