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**From:** Jeffrey Epstein <jeevacation@gmail.com>  
**Sent:** Thursday, July 8, 2010 11:30 AM  
**To:** Vera  
**Subject:** Re:

The following cognitive skills are developed gradually over time. This is the stuff that we need to learn how to do in order to function well in the world. The more proficient you are at these skills, the smarter you appear and the more you can learn:

#### Conceptual Processes

1. Prediction: Making a prediction about the outcome of actions
2. Modeling: Building a conscious model of a process  
Experimentation: Finding out for oneself what works and what doesn't
3. Evaluation: Improving our ability to determine the value of something on many different dimensions

#### Analytic Processes

5. Diagnosis: Making a diagnosis of a complex situation by identifying relevant factors and seeking causal explanations
6. Planning: Learning to plan and do needs analysis as well as acquiring a conscious and subconscious understanding of what goals are satisfied by what plans
7. Causation: Detecting what has caused a sequence of events to occur by relying upon a case base of previous knowledge of similar situations
8. Judgment: Making an objective judgment

#### Social Processes

- Influence: Understanding how others respond to your requests and recognizing consciously and unconsciously how to improve the process
9. Teamwork: Learning how to achieve goals by using a team, consciously allocating roles, managing inputs from others, coordinating actors, and handling conflicts; managing operations using a model of processes and handling real time issues
10. Negotiation: Making a deal; negotiation/contracts; resolving goal conflicts
11. Describing: Creating conscious descriptions of situations to explain them to others in writing and oral

On Thursday, Jul 8, 2010 at 6:09 AM, Vera <[REDACTED]> wrote:

Dear Jeffrey, let me know if you will have some time to talk on skype today. I am free most of the day. X

V.

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