
From: Jeffrey Epstein <jeevacation@gmail.com>
Sent: Monday, September 20, 2010 10:27 AM
To: [REDACTED]
Subject: Re: Update

great, you never need to provide a carrot ,, however, it never hurts.

On Sun, Sep 19, 2010 at 8:58 PM, <[REDACTED]> wrote:

Ok Just tell me when you are or I will fly to Europe.

Sent via BlackBerry by AT&T

From: Jeffrey Epstein <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >
Date: Sun, 19 Sep 2010 20:55:48 -0400
To: <[REDACTED]>
Subject: Re: Update

only in for a day,, im not in new york

On Sun, Sep 19, 2010 at 8:50 PM, <[REDACTED]> wrote:

Hi Jeffrey,

Long 2 weeks. I didn't have a day off in 14 days. No deals yet, but I closed one of the very difficult deals that was from a few weeks ago. Also I have 2 very strong maybes that could work.

I am starting to generate my own clients who want to work with me :)

I got my first sales appointment so that is interesting.

Henry's intern is great. She is doing a fantastic job and is very cute and enthusiastic.

Also Henry is giving me his sons Loft to rent so I am excited. It looks like a great space.

I have an interview scheduled with Estee Lauder on the 29th. I don't think I am interested, but it maybe a good idea to go.

I am mad at you. I can't believe you were in ny with [REDACTED] and neither of you called me.

I would really like to say hi, hug you and catch up. No strings, just the pleasure of your company. Sorry letter p is not working well on my Phone.

Hopefully you can make time soon or do I need to give you an incentive to see me?

Kisses



Sent via BlackBerry by AT&T

From: Jeffrey Epstein <jeevacation@gmail.com>

Date: Sun, 12 Sep 2010 00:22:39 -0400

To: <[REDACTED]>

Subject: Re: Update

i know you can do it

> wrote:
On Sat, Sep 11, 2010 at 10:26 PM, <[REDACTED]>

Hi Jeffrey,

Interesting week. I doubled my advertising and getting a lot of calls. Didn't close any deals, but saved one of the previous one's from falling apart. I switched the client to a different apartment.

The intern Henry sent me is very helpful. She is doing my advertising and is working on recording all leads and tracking their status.

The sales training is off to slow start, but I am not worried about it right now.

I am committed to putting together a system that will consistently produce 3 deals a week.

There are 3 parts to a deal. Advertising, qualifying (ranging the client's expectations and separating serious clients from time wasters) and knowing the inventory to show. I got the advertising down. I am working on qualifying and the inventory.

There is one girl in our mentor group who is great at qualifying. She did 4 deals this week, which makes her number one agent for the week. I am having her help me by recording her phone conversations with clients and having me sit in on the meetings. I would like to replicate what she is doing.

The inventory part is where my intern comes in. Her name is [REDACTED] and she is very cute :) I'll have her go and photograph all apartments that I would like to show.

So thinking longer term hopefully by the end of the month I have a system in place to consistently bring in 3 deals a week.

That's much higher than average, but I will not settle for less.

Other than work and dinners with Henry I don't have anything going on. = need to find some girlfriends to hang out with.

I should send you a picture, I look pretty cute lately.

I had a weird dream last night you were in it. You told me that there is al=ays a gap in inventory (something missing that clients want) and that I wi=I be successful I just have to keep showing up.

Write back

Miss you

-----Original Message-----

From: Jeffrey Epstein

To:

Subject: Re: Update

Sent: Sep 4, 2010 12:53 AM

if i am back, otherwise oct On Fri, Sep 3, 2010 at 8:46 PM, <[REDACTED]> wrote: Jeffrey, My birthday is [REDACTED] would be the be=t present if you can take me out to dinner or spend some time with me. Are=you up for it? Everything is going well. I continuing to rock it. Sep shou=d be a very intense and rewarding month. My manager is pushing me to set i=credibly high goals, in terms of revenue. He is convinced that I should be=able to hit 20,000+ in gross fees. Not sure how I will do it, but I will t=y to get as close as possible to that number. Starting sales program of Tu=sday. Our goal is to get 3 exclusive listings in September. Will update yo= on the progress. Hope everything is well with you. Kisses [REDACTED] Sent via BlackBerry by AT&T

From: Jeffrey Epstein <jeevacation@gmail.com <mailto:jeevacation@gmail.com> > Date: Sat, 28 Aug 2010 04:40:45 -=600 To: <[REDACTED]> bject: Re: Update great.. I will cal= you , and set up a mid sept meeting On Fri, Aug 27, 2010 at 9:17 PM, <=a href="mailto:[REDACTED]" target="_blank">[REDACTED] wrote: Hi Jeffrey, 12th apartment rented. :) I'= starting sales training on Monday. Very excited. I really like the compan='s openness and entrepreneurial spirit. It finally dawned on me this =eek that I am my own boss. Its up to me to grow my business and the compan= is just providing a platform to me to use. I stopped looking at it as a j=b, and started looking at it as a business. It doesn't matter how many=hours I work, it matters how much I produce. So the goal is to create a co=sistent, sustainable stream of income, instead of hustling for a deal. To =mplement that I need to focus on a stream of clients and exclusive listing= that I can move. Eventually I will figure out what is my forte clients or=apartments and that will be my main focus. I decided to go after a stream =f clients first. I met with a friend of mine that has been night club prom=ter for seven years and has a database of 200,000 + emails. I proposed wor=ing together on generating apartment leads through Mark David and we d

Sent via BlackBerry by AT&T

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