
From: Jeffrey Epstein <jeevacation@gmail.com>
Sent: Sunday, September 12, 2010 4:23 AM
To: [REDACTED]
Subject: Re: Update

i know you can do it

On Sat, Sep 11, 2010=at 10:26 PM, <[REDACTED]> wrote:

Hi Jeffrey,

Interesting week. I doubled my advertising and getting a lot of calls. Didn't close any deals, but saved one of the previous one's from fallin= apart. I switched the client to a different apartment.

The intern Henry sent me is very helpful. She is doing my advertising and i= working on recording all leads and tracking their status.

The sales training is off to slow start, but I am not worried about it righ= now.

I am committed to putting together a system that will consistently produce = deals a week.

There are 3 parts to a deal. Advertising, qualifying (ranging the client ^=;s expectations and separating serious clients from time wasters) and know=ng the inventory to show. I got the advertising down. I am working on qual=fying and the inventory.

There is one girl in our mentor group who is great at qualifying. She di= 4 deals this week, which makes her number one agent for the week. I am ha=ing her help me by recording her phone conversations with clients and havi= me sit in on the meetings. I would like to replicate what she is doing.<=r>

The inventory part is where my intern comes in. Her name is [REDACTED] and s=e is very cute :) I'll have her go and photograph all apartments that = would like to show.

So thinking longer term hopefully by the end of the month I have a system i= place to consistently bring in 3 deals a week.

That's much higher than average, but I will not settle for less.

Other than work and dinners with Henry I don't have anything going on. = need to find some girlfriends to hang out with.

I should send you a picture, I look pretty cute lately.

I had a weird dream last night you were in it. You told me that there is al=ays a gap in inventory (something missing that clients want) and that I wi=l be successful I just have to keep showing up.

Write back

Miss you

-----Original Message-----

From: Jeffrey Epstein

To: [REDACTED]

Subject: Re: Update

Sent: Sep 4, 2010 12:53 AM

if i am back, otherwise oct On Fri, Sep 3, 2010 at 8:46 PM, [REDACTED] > wrote= Jeffrey, My birthday is on Sep 25th. It would be the best present if you =an take me out to dinner or spend some time with me. Are you up for it? Ev=rything is going well. I continuing to rock it. Sep should be a very inten=e and rewarding month. My manager is pushing me to set incredibly high goa=s, in terms of revenue. He is convinced that I should be able to hit 20,00=+ in gross fees. Not sure how I will do it, but I will try to get as close=as possible to that number. Starting sales program of Tuesday. Our goal is=to get 3 exclusive listings in September. Will update you on the progress.=Hope everything is well with you. Kisses [REDACTED] Sent via BlackBerry by AT&T

From: Jeffrey Epstein <jeevacat-on@gmail.com <mailto:jeevacation@gmail.com>> Date: Sat, 28 Aug 2010 04:40:45 -0600 To: <[REDACTED]> S=bject: Re: Update great.. I will call you , and set up a mid sept meeting =n Fri, Aug 27, 2010 at 9:17 PM, <[REDACTED] <mailto:[REDACTED]>> wrote: Hi Jeffrey, 12th apartmen= rented. :) I'm starting sales training on Monday. Very excited. I rea=ly like the company's openness and entrepreneurial spirit. It finally=dawned on me this week that I am my own boss. Its up to me to grow my busi=ess and the company is just providing a platform to me to use. I stopped l=oking at it as a job, and started looking at it as a business. It doesn't matter how many hours I work, it matters how much I produce. So the goa= is to create a consistent, sustainable stream of income, instead of hustl=ng for a deal. To implement that I need to focus on a stream of clients an= exclusive listings that I can move. Eventually I will figure out what is =y forte clients or apartments and that will be my main focus. I decided to=go after a stream of clients first. I met with a friend of mine that has b=en night club promoter for seven years and has a database of 200,000 + ema=ls. I proposed working together on generating apartment leads through Mark=David and we d

Sent via BlackBerry by AT&T

The =nformation contained in this communication is confidential, may be atto=ney-client privileged, may constitute inside information, and is intended only for the use of the a=dressee. It is the property of Jeffrey Epstein Unauthorized use, di=closure or copying of this communication or any part thereof is strictl= prohibited and may be unlawful. If you have received this communication in error, p=ease notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com, and destroy thi= communication and all copies thereof, including all attachments.