

---

**From:** Larry Visoski [REDACTED]  
**Sent:** Thursday, December 14, 2017 1:27 AM  
**To:** Je vacation  
**Cc:** Rich Kahn  
**Subject:** Fwd: GIV / Avpro

Jeffrey  
Kevin White from Avpro called me earlier today,, His email below

Should I request a market survey of recent sales for your review?  
<=r>

Thx  
Larry  
\_\_\_\_\_ =

Hi Larry,

I was a pleasure speaking to you again today.

&=bsp;

Although the value for GIV and GIVSP aircraft is down and many GIVs are even being parted out, s/n 1085 has a lot of redeeming qualities and given the RRCC on the engines and the plane deck avionics upgrade, I think it's reasonable to target something in the \$3m - \$3.25m range.

</=ont>

Kevin S. White</=>

Executive Sales Director

[REDACTED] </=>

www.avprojets.com <http://www.avprojets.com/>

Assistant: Glenis Ringgold

Sent from my iPhone

Begin forwarded message:

From: Kevin White <[REDACTED]>  
Date: December 13, 2017 at 7:36:26 PM EST  
To: [REDACTED]  
Subject: GIV / Avpro

=

Hi Larry,

It was a pleasure speaking to you again today.

As discussed, I would be thrilled to discuss the sale of your GIV with you. The Gulfstream market is very active right now. In fact, Avpro has bought or sold nearly 40 Gulfstream this year alone.

Although the value for GIV and GIVSP aircraft is down and many GIVs are even being parted out, s/n 1085 has a lot of redeeming qualities and given the RRCC on the engines and the plane deck avionics upgrade, I think it's reasonable to target something in the \$3m - \$3.25m range.

If you would like me to send you a formal marketing proposal, I would be happy to do that. We generally use a flat fee in the sale of our aircraft but if you would prefer a percentage based fee, we could do that instead.

I'm confident that there's not a broker in the world that has recently sold more Gulfstream aircraft than Avpro has and I would love the opportunity to work with you.

Sincerely,

Kevin S. White

Executive Sales Director

AVPRO Inc

[REDACTED] Office

[REDACTED] Mobile

[REDACTED]  
www.avprojets.com <http://www.avprojets.com/>

Assistant: Glenis Ringgold</=>

[REDACTED] /p>

=