
From: [REDACTED]
Sent: Wednesday, December 14, 2011 2:06 PM
To: Je vacation
Cc: Don Bass
Subject: Fw: Fwd: Boeing 727-100 REW SN [REDACTED]

Jeffrey,
What time is good for you with Don Bass, ?
Thx
Larry
Sent via BlackBerry by AT&T

From: Don Bass <[REDACTED]>
Date: Wed, 14 Dec 2011 06:38:48 -0500
To: Larry Visoski <[REDACTED]>
Subject: Fwd: Boeing 727-100 REW SN [REDACTED]

Hi Larry
Let's discuss with Jeffrey today

Sent from my iPhone

Begin forwarded message:

From: Tarek Elsayed <[REDACTED]>
Date: December 14, 2011 12:39:43 AM EST
To: Don Bass <[REDACTED]>
Cc: Mohamed Dobashi <[REDACTED]>, Mohamed Althani-Extnal <[REDACTED]> <mailto:[REDACTED]>
Subject: RE: Boeing 727-100 REW SN [REDACTED]

Dear Don

Thanks for your email on the other hand our Maximum figure is 4.2 Million \$, We are waiting for your reply by Maximum 2 days .

With best regards / Mit freundlichen Grüßen

Tarek M El Sayed

Aamal Company Q.S.C

Managing Director

Tel:

Fax:

P.O Box 22477 Doha Qatar

www.aamal.com.qa <<http://www.aamal.com.qa/>>

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Key of Success:

'Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.'

From: Don Bass [mailto:]
Sent: Wednesday, December 14, 2011 12:09 AM
To: Tarek Elsayed
Cc: Mohamed Dobashi
Subject: RE: Boeing 727-100 REW SN []

Dear Tarek,

Thank you for your increased offer to purchase Boeing Super 727-100 REW SN [REDACTED]

Accordingly, we would agree to sell the aircraft at a reduced purchase price of 4.6M, excluding DirecTV, however, including four monitors, the full C2C inspection, and all of the other items previously identified in Exhibit A that was attached to our offer dated December 8th, 2011.

As you may know, we are beginning the C2C inspection this week.

We trust that you understand the quality and value of this aircraft.

Yours sincerely,

Don Bass

From: Tarek Elsayed [mailto:[REDACTED]]
Sent: Tuesday, December 13, 2011 7:06 AM
To: Don Bass
Cc: Mohamed Dobashi; Larry Visoski; Mohammed Althani
Subject: RE: Boeing 727-100 REW SN [REDACTED]

Pls we still waiting for your reply in-order to see the Next step.

On the other hand we have some other alternatives, we hold it till we receive your reply

With best regards / Mit freundlichen Grüßen

Tarek M El Sayed

Aamal Company Q.S.C

Managing Director

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From: Tarek Elsayed

Sent: Sunday, December 11, 2011 10:51 AM

To: 'Don Bass'

Cc: Mohamed Dobashi; Larry Visoski; Mohammed Althani

Subject: RE: Boeing 727-100 REW SN [REDACTED]

Dear Don

Thanks for your email & we would like to inform that we can offer 4 Million \$ with the exclude of the Direct T.V but to be included

airshow with four TV monitors in Fwd salon, round room, bed room and office

Thanks for your support & understanding

Waiting to hear from you

With best regards / Mit freundlichen Grüßen

Tarek M El Sayed

Aamal Company Q.S.C

Managing Director

Tel:

Fax:

P.O Box 22477 Doha Qatar

www.aamal.com.qa <<http://www.aamal.com.qa/>>

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Key of Success:

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From: Don Bass [mailto:]
Sent: Friday, December 09, 2011 3:22 AM
To: Tarek Elsayed
Cc: Mohamed Dobashi; Larry Visoski
Subject: Boeing 727-100 REW SN []

Dear Tarek,

On behalf of the owner of the above referenced aircraft, JEGE, Inc., we appreciate your interest in the aircraft and the offer that you have made.

As we have discussed, this aircraft represents the highest level of modification that is possible to the Boeing 727-100 airframe.

The engines, airframe, fuel tanks, interior, and avionics have all been upgraded as follows:

Pratt & Whitney Valsan Engine Conversion: A 35% increase in sea level thrust comes from the installation of new, zero time, fuel efficient Pratt & Whitney 219 engines. This includes newly designed, aerodynamic engine pylons, the conversion to hydraulic from pneumatic thrust reversers on the Number 1 and Number 3 engines as well as a Stage 3 hushkit for the Number 2 engine. The modification has a cost of 14,000,000M.

Quiet Wing Technology Winglets: are installed providing a 5% increase in range while improving climb performance and reducing specific fuel consumption. The current Boeing Business Jet is equipped with similar winglets. This modification has a cost of \$750,000.

Rogerson Fuel Tanks: Increase the range of the aircraft by almost 100%. Originally the aircraft had a range of 4.0 to 4.5 hours. With these Long Range Fuel Tanks the range is increased to 8.0 hours. The cost to install these tanks is 1,200,000M.

The Industry Leading Page Avjet Interior and Avionics Modification: offers significant improvements to the interior in terms of cabin noise levels, interior design and function improvements as well as improved access for maintenance thus reducing labor costs significantly.

The industry leading ISO – Mount technology literally suspends the interior shell of the aircraft reducing noise and vibration levels by as much as 30%.

Additionally, the aircraft offers other “Passive Noise Cancelling Technology” including attenuation of the Number 1 and Number 2 hydraulic systems originally designed by Otto Probanco of Allied Department Stores.

Included in the Page Avjet Interior STC modification was the Honeywell 4 Tube EFIS System. EFIS reduces cockpit workload and improves safety and reliability.

This interior and avionics modification has a total cost of \$6,800,000.

Forward Executive Airstair Modification: This modification provides “one touch” deployment and retraction of the forward executive airstair. This allows V.I.P. access without the use of the rear airstair or a ground based mobile stairway. This modification has a cost of \$750,000 and makes SN 20115 one of the few aircraft to offer this capability.

As you are aware, the ownership history of a pre-owned aircraft has a significant impact on the value of the aircraft from a residual value standpoint.

This aircraft has had only four owners. All of these owners have a long history of operating aircraft with no financial limitations on ensuring proper maintenance and incorporating all of the latest product improvements.

With over 23,000,000M invested in technological improvements to the aircraft and with an asking price of 10,000,000M as recently as July of this year, we are confident of the value associated with a purchase of this aircraft at a price of 6.0M.

However, in the interest of completing a sale to you, Tarek, and to His Highness Sheikh Al-Thani, we would agree to a further reduced selling price of 5,000,000M – to include the 1,000,000M in improvements as per the attached Exhibit A, that you have requested.

In addition, we will further include delivery of the aircraft to you with a fresh C2C inspection. A cost to the Seller of an additional 400,000.

I am certain that you will not find a higher quality – nor a more attractively priced, comparable aircraft on the market today.

We certainly understand that there are lesser quality aircraft available at lower acquisition prices should you decide to move in that direction.

Yours Sincerely,

Don Bass

Managing Partner

AVPRO Inc.

900 Bestgate Road, Suite 412

Annapolis, MD 21401



www.avprojets.com <<http://www.avprojets.com/>>