
From: Jeffrey Epstein <jeevacation@gmail.com>
Sent: Thursday, April 19, 2012 4:04 PM
To: [REDACTED]
Subject: Re: Fw: G-IV

tell him the last one that we bid was a 6.2 price with 200k of additnoa= fixes, and 250 of equiptment for a net of 5.7

On Thu, Apr 19, 2012 at 10:58 AM, <lvjet@aol.com> wrote:

Update,,, I have told Fred the broker our offer of \$5.5M
Please a=vise if you want me to make a verbal offer or LOI via Darren? And what pri=e,?
Thank you,
Larry
Sent via BlackBerry by AT&T

Fr=m: "Fred Wagner" <[REDACTED]>
Date: Thu, 19 Apr 2012 09:51:42 -0500
To: [REDACTED]
Cc: [REDACTED]
Subject: G-IV

H= Larry:

I hope you had a good trip to St. Thomas. Attached are=some additional photos of the aircraft and an excerpt from the Blue Book.=A0

1. Engines just completed overhaul and returned.

=u>2. =A0 Last 72 months inspection was complete= 28 December 2009.

To confi=m, we have not yet listed the aircraft and it does not show up on AMSTAT o= JETNET. After my discussion last night, they agreed to allow me to wai= before posting the aircraft until you have an opportunity to make an offe=. I told them that you would probably make a decision in this regard wi=hin a few days. I explained that you were planning a trip to Asia in Ma= and they also said that an agreed offer with deposit would hold the aircr=ft off market until after your visit and acceptance/rejection. Not sure=where we could arrange a formal pre-buy, but that should not be a difficul= problem to address.

As you probably know, there are pluses and minuses with being the first out of the gate on this aircraft. While we both recognize that they will not realize 9 million dollars for the aircraft, if you really want it, I think we will need to get them a somewhat realistic offer. I can have some influence in the outcome, but if they feel like they are being taken advantage of, negotiations won't get very far.

In any case, the ball is in your court. Let me know your thoughts as soon as possible.

Thanks

Best Regards

Fred Wagner

Office: Cell: [REDACTED]

Fax: [REDACTED]

www.hma-sales.com <<http://www.hma-sales.com>>

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